# IN THE UNITED STATES DISTRICT COURT FOR THE MIDDLE DISTRICT OF GEORGIA COLUMBUS DIVISION

BROGDON ET AL., PLAINTIFFS : 4:23-CV-00088-CDL

VS. : FEBRUARY 14, 2025

FORD MOTOR COMPANY, DEFENDANT : COLUMBUS, GEORGIA

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TRANSCRIPT OF JURY TRIAL: VOLUME X OF X
BEFORE THE HONORABLE CLAY D. LAND,
UNITED STATES DISTRICT JUDGE

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        24
        25
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8:31:41AM 1
                                    --- PROCEEDINGS ---
              Friday, February 14, 2025 08:31:03
          3
                        COURT SECURITY OFFICER: All rise, the United States
          4
              District Court for the Middle District of Georgia is now
              session. Please be seated.
          5
                        THE COURT: Please be seated. A couple of things I
          6
          7
              needed take up before we get started. One of our Jurors
          8
              Rosalie Thomas had taken her husband to the hospital last
          9
              night with chest pains, and he has been admitted to the
         10
              hospital. She nevertheless is here, but obviously would
         11
              rather not be given that her husband is in the hospital with
         12
              what they thought last night was an emergency situation. I am
         13
              inclined to excuse her but I want to get input from counsel
         14
              for both sides to as to whether they have an objection to me
         15
              excusing her.
         16
                        MR. BUTLER: No objection. I totally agree Your
         17
              Honor.
         18
                        THE COURT: Does the Defendant object or not?
         19
                        MR. PEELER: Can we talk for just a moment?
         2.0
                        THE COURT: Yes.
         21
                        MR. PEELER: Thank you.
         22
                        MR. BUTLER: Your Honor, will we do a brief opening
         23
              statement I quess?
         24
                        THE COURT: I hadn't thought we needed one. Do you
         25
              all think you need one?
```

```
9:04:26AM 1
                                     I need one.
                        MR. BUTLER:
                        MR. PEELER: We need a brief one also.
          3
                        COURT SECURITY OFFICER: She's Juror Number 6.
          4
                        THE COURT: What's the position of the Defendants?
          5
                        MR. EADY: Your Honor, we would like to have the
          6
              same 12 deliberate together because it is a phase two. And in
          7
              the phase one, all of them deliberated and came to that
              conclusion that we should be here today, so we object.
          8
                                    That's really shocking to me that Ford
          9
                        THE COURT:
        10
             Motor Company would not understand the situation with a juror
        11
              whose husband has been taken to the hospital for an emergency
        12
             heart problem and then she nevertheless as part of her duty as
        13
              an American citizen comes here this morning after having been
        14
              in the hospital all night and is willing to serve. And Ford
        15
             Motor Company is going to want to put something in the record
        16
              as an objection so that if something goes wrong on appeal,
        17
              there will be another argument to be made on appeal.
        18
                        MR. EADY: We withdraw the objection, Your Honor.
        19
             We have no problem with the juror being excused.
        20
                        THE COURT: All right. I am going to go tell her
        21
              that I appreciate her being here and that's she's excused.
        22
              I'll be right back.
        23
              [RECESS]
        24
                        Okay, I am going to bring them down here in a
                       First of all, let's put on the record what the
```

minute.

```
9:08:04AM 1
              Claimants are doing with regard to their claim for attorneys
              fees.
          3
                        MR. BUTLER: Your Honor, we apologize to the Court
          4
              for taking up the Court's time last night with that issue.
                                                                           Ι
          5
              don't want to use the T-word but it's possible that all
          6
              members of the Plaintiffs team suffered from that malady. It
          7
              took me just one drink last night to realize that we didn't
          8
              need to be, Number two, we didn't need to be doing something
          9
              that would give Ford something to complain about on appeal.
         10
              But number one, we didn't need to be talking about attorneys
              fees in a phase II, that ought to be totally focused on the
         11
         12
              amount of punitive damages. So that's why we withdrew it.
         1.3
              Again, we apologize to the Court for wasting the Court's time
         14
              last night with that hour-long debate about it.
         15
                        THE COURT: All right, so the attorneys fees claim
         16
              is no longer in the case.
         17
                        Just so the record is clear Plaintiffs are not
         18
              waiving their right to cost under Rule 54.
         19
                        MR. LOWREY: That's correct, Your Honor.
         2.0
                        THE COURT: All right, okay, bring them down.
         21
                        MR. EADY: Your Honor, Ford has just one issue.
         22
                        THE COURT: Yes, sir.
         23
                                   We filed a couple additional requests for
                        MR. EADY:
         24
              Jury instructions.
```

THE COURT:

When?

25

```
9:09:22AM 1
                        MR. EADY: This morning.
                        THE COURT: Okay, go ahead.
                                                     I haven't seen them.
          3
              Just leave them out and don't bring them in yet.
          4
                        MR. EADY: Your Honor, may I tender them to the
             Court?
          5
          6
                        THE COURT: Yes, sir. What time did you file them?
          7
                       MR. EADY: This morning around --
                        MR. BUTLER: I think it was 7:36, Your Honor, or
          8
              6:37 maybe I am dyslexic about the numbers.
          9
        10
                        THE COURT: Pass them up, I'll take a look at them.
        11
              Just pass them up, I don't need to decide on them until I
        12
              charge the Jury. I am not going to make a decision on them
             now.
        13
        14
                       MR. BUTLER: Mr. Prather confirms it was 7:36 a.m.
        15
             Your Honor.
        16
                        THE COURT: All right, I have got them and I'll take
        17
              a look at them. And I'll make a decision on them before
        18
              charging the Jury.
        19
                        MR. LOWREY: We would certainly want to be heard.
        20
                        THE COURT: Yes, sir. Bring them down.
        21
              [JURY ENTERS COURTROOM]
        22
                        THE COURT: Okay, ladies and gentlemen welcome back.
        23
              Happy Valentine's Day, you probably didn't know you were
              going to be here on Valentine and your Valentine probably
        24
        25
              didn't know you were going to be here either, but here we are.
```

9:12:16AM 1

1.3

This next phase the focus is going to be on the amount of punitive damages. The Plaintiffs have decided not to pursue their claim for attorneys fees so the only issue in this phase is going to be punitive damages and not attorneys fees.

I'm going to allow the lawyers to give a short opening statement where they tell you what they think the evidence is going to show in this phase. And then they will have a chance to put up evidence. And then they will come back with closing argument and I will give you instructions on the issue of the amount. Then you will go back and deliberate in this phase two. Mr. Butler.

#### OPENING ARGUMENTS

MR. BUTLER: Thank you, Your Honor. Ladies and gentlemen first, let me say, thank you for that verdict yesterday. Last night I slept eight hours straight for the first time in at least two months. I hope that's not going to cause me to talk too much today. Happy Valentine's Day to you all. My wife and I didn't realize it was Valentine's Day until we each had two cups of coffee this morning we've been so focused on this case.

I first want to say that I keep reading over the verdict because I wrote down as the Judge read it in green on my copy of the verdict, what you all did and there was a lot of thought that went into that verdict and we appreciate it.

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9:13:32AM 1
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Like Judge Land told you at the beginning of the trial the jury system works. I've been doing this 48 years and it continues to amaze me how well it works. Almost never does it fail and we certainly thank you for that verdict and we thank you for the time that you spent.

Judge Land just told you we dropped the claim for attorneys fees. There's a good reason for that. The focus in phase two ought to be on Ford Motor Company, not us, not the lawyers. It ought to be on just Ford Motor Company, just Ford Motor Company. How much is enough to stop it? You only get one shot. So that's what we want to focus on. The evidence will be brief. We've got Joshua Brooks, Dr. Joshua Brooks, who is the Economics Professor at Columbus State University coming in to tell you about Ford's resources; what they've got. And I'm going to call Mr. Eikey back to the stand and ask him some questions we think is pertinent to the amount of punitive damages that are necessary to stop it.

I do want to say that everything you've heard in phase one is still part of your deliberations and for you to consider. But I also want to say that the decisions that you had to make in phase one are over. If anybody disagreed or is reticent a little bit about what you all did last night, yesterday evening that's over. Now we turn with a new chapter we're turning to the amount of punitive damages.

I've been wrestling last night and this morning with

9:15:18AM 1

2.0

this thought about fairness and since this part of the case focuses on Ford, the question of fairness to Ford, I haven't been able to sort out in my own mind what to say about that except to ask you to remember how fair Ford was to Herman and Debra Mills who had no clue about how dangerous the truck that Ford sold to them really was. Ford didn't tell them, Ford hasn't told anybody, Ford has never warned anybody -- instead Ford to this day -- about a roof that's been subject to wrecks with similar roof crush since 1999; that's 26 years ago. Ford is still saying this roof is, "absolutely safe". I will talk more about that in closing.

The fact that Debra and Herman didn't know cost them their lives. Remember on the issue of the amount of Mr. Herbst PowerPoint 50 OSIs, Judge Land let us put in 50 OSIs, other similar incidents. Ask yourself where is Ford's list. And whether or not anybody from Ford really came before you in phase one to deny what Mr. Herbst told you that each one of these 50 involved the same failure modes, same failure points as the familiar points and failure modes of Mr. and Mrs. Mills' truck, mainly the header. I will talk more about the header in closing argument.

For Ford Motor Company to have ever said this roof was, "absolutely safe" was hideous. For Ford Motor Company to still say that is a monstrous lie so you've got to ask yourself at this point in the trial; what's it going to take?

What's it going to take? This absolutely safe stuff may be

9:17:31AM 1

1.3

the best evidence of what you need to know when you come to evaluate how much is enough.

damages, which you heard yesterday and I think you'll hear it again in the Court's charge; which is to punish and deter.

Punish refers to the past. Deter refers to the future. Deter means literally stop it; that's what punitive damages are for.

Your attention now turns to the purposes of punitive

We will ask you to find an amount that ensures that the Ford Motor Company never forgets the names of Herman Mills and Debra Grubbs Mills. Thank you very much.

THE COURT: The Defendant may give an opening.

Mr. Peeler.

MR. PEELER: Thank you, Your Honor. You've spoken. While this isn't the outcome that Ford wanted I suspect it's also not the outcome that the family wanted. They've lost their parents. But Ford respects your decision; that's the way the judicial system works. We all respect that. Ford also respects the fact that you've taken two weeks off from work and away from your family to serve as jurors. Thank you for your service.

You haven't heard much from me in this trial. My name is Charlie Peeler. I live in Atlanta now, but I raised my family in Albany, Georgia. I'm in a tough spot. I'm not here to talk you out of your verdict; that's done. You've

```
9:19:20AM 1 compensated the family for the passing of Mr. and Mrs. Mills,

2 but I am here to ask you to consider some things when you're

3 deciding what a fair amount of punitive damages is. Let's

4 talk a minute about what we can expect in phase two.
```

In determining a fair amount of punitive damages

Judge Land is going to tell you to consider all of the

evidence, the aggravating, which is making something severe;

and the mitigating, making something less severe. In this

phase Mr. Butler's going to focus on the aggravating factors.

As you can imagine, I am going to focus on the mitigating

factors.

I don't expect we will call any witnesses in phase two. I will probably have some questions to ask of the witnesses that Mr. Butler calls. But you've already heard a lot of testimony that I'm going to highlight as the mitigating factors. The hard work that Ford's engineers put into this truck. The safety features that were incorporated into this truck. I'll talk more about that in my closing.

I anticipate that he's good at it. He's been practicing over 40 years. I anticipate Mr. Butler's going to try to get you really mad in this phase two at Ford Motor Company. I think he's going to try to do it in two ways.

First, I think he's going to criticize Ford for not having a corporate executive at this trial. But I will remind you that Ms. Wright was upfront about that during jury

Q What is your occupation?

I live here in Columbus Georgia.

24

25

# 9:23:04AM 1 I have an associate professor of finance. Α How long have you've been an associate Professor at Q 3 finance? 4 Just a few years, I got tenure just a few years ago. Α Where's your tenure at? 5 6 Columbus State University. Α 7 The Jury may have picked up on this but I am referring to you as doctor, does that mean that you have a Ph.D.? 8 9 Yes, sir. Α 10 What is your Ph.D. in? 11 My Ph.D. is in finance. 12 Were did you earn that from? 1.3 The University of Alabama. Α Just so the Jurors have a clear idea from the outset why 14 15 you are here today what do you intend to provide opinions 16 about this morning? 17 I was asked to provide opinions about the financials of Α 18 Ford. 19 Briefly how would you summarize that opinion? 2.0 They're a very large company with revenues in the Α 21 hundreds of billions of dollars, profits in billions of 22 dollars and are listed amongst the 500 largest firms by 23 Market cap in the world. 24 Q Before we get into the details of your opinions and

25

analysis, I would like to back up and tell the Jurors a

```
9:24:12AM 1
                   little bit more about your education and your background
                   experiences. Did you obtain a bachelor's degree?
          3
              Α
                   Yes, sir.
          4
                   Where was that from?
          5
                   From Union University.
                   What did you get your bachelor's degree in?
          6
              Q
          7
                   General engineering with an emphasis at mechanical
          8
                   engineering.
          9
                   Do you have a master's degree?
         10
                   Yes, sir.
         11
                   What's your master's degree in and where is it from?
         12
                   I have a Masters in finance from the University of
         13
                   Alabama.
         14
                   Did you have any special track that you were on during
         15
                   your Masters' studies?
         16
                   I specialized in the quantitative track for a while it
         17
                   was called the financial engineering track and then it
         18
                   shifted to being called the risk management track.
         19
                   When you say quantitative is that mean it involves a lot
         2.0
                   of calculation?
         21
              Α
                   Yes, sir.
         22
                   What kinds of classes did you take when you were doing
         23
                   that Masters work?
                   I took classes in corporate finance. I took several
         24
         25
                   classes where I learned stochastic calculus and computer
```

```
9:25:06AM 1
                   programming to apply advanced financial modeling.
                   And then you went on to the University of Alabama and got
              Q
          3
                   your Ph.D; right?
          4
              Α
                   Yes, sir.
          5
                   What was your dissertation on at the University of
          6
                   Alabama?
          7
                   My dissertation was on -- it was titled, Three Essays and
          8
                   Investments and Time Series Econometrics, it was an
          9
                   application of essentially rocket science math to
         10
                   investment problems.
         11
                   Just so that we understand I don't know what econometrics
         12
                   means; can you explain that to us a little bit more?
         13
                   In economics and finance often you can't have repeatable
              Α
         14
                   experiments like you can have in sciences, and so there's
         15
                   a specialized set of statistical tools that are used in
         16
                   that space.
         17
                   After you earned your Ph.D. when did you first begin your
              Q
                   career in academia?
         18
                   I earned my Ph.D. in 2015, but I had started working as a
         19
         2.0
                   professor the year before as I finished my dissertation.
         21
                   And that was at the University of Alabama?
         22
                   Yes, sir, the Ph.D. was earned at the University of
         23
                   Alabama and I started my career at a state school in
         24
                   South Carolina called Lander University.
```

MR. BUTLER:

25

Slow down a little bit, I'm having a

```
9:26:22AM 1
              hard time keeping up with you; what University?
                        THE WITNESS: Lander University.
          3
              BY MR. PHILYAW: Resuming.
          4
                   How long were you at Lander University?
          5
                   I was there for three years.
                   Where did you go after Lander University?
          6
              Q
          7
                   Columbus State University.
                   What year was that approximately?
          8
              Q
          9
                   2017.
              Α
         10
                   So you've been at Columbus State for a little over seven
         11
                   years?
         12
                   Yes, sir.
              Α
         13
                   What classes have you taught at Columbus State
              Q
         14
                   University?
         15
                   I've taught the business statistics course, the intro to
         16
                   finance course, I've taught a course in advance financial
         17
                   statement analysis, I regularly teach a course in real
         18
                   estate, and a course in insurance and enterprise risk
         19
                   management.
         20
                   When you say advanced financial statement analysis does
              Q
         21
                   that mean you're reviewing financial statements from
         22
                   companies?
         23
                   Yes, sir.
              Α
         24
                   And teaching students how to review those statements?
              Q
         25
              Α
                   Yes, sir.
```

```
9:28:30AM 1
                   analysis and then review their work.
                   What kinds of financial statements do you look at when
              Q
          3
                   you are looking at a publicly traded company?
                   Typically we look at the 10-K, which is an annual
          4
              Α
          5
                   statement for the company.
          6
              Q
                   Just so the Jurors are clear, 10-K, is that an
          7
                   abbreviation or some sort of code for a report?
                   The Securities and Exchange Commission has a legal
          8
              Α
          9
                   requirement that all companies file this if they're
         10
                   publicly traded.
         11
                   When you say the Securities and Exchange Commission, the
         12
                   United States Securities and Exchanged Commission, or the
         1.3
                   SEC, for short, right?
         14
                   Yes, sir.
         15
                   In the course of your career would you be able to
         16
                   estimate how many 10-Ks or financial reports of companies
         17
                   that you've reviewed?
         18
                   It is certainly in the hundreds, possibly in the
         19
                   thousands.
                        MR. PHILYAW: Your Honor, at this time we would
         20
         21
              tender Dr. Brooks as an expert in Financial Statement Analysis
         22
              and Evaluation, Financial Engineering and Applied
         23
              Econometrics?
         24
                        MR. PEELER: No objection.
         25
```

THE COURT:

You may give opinion testimony in those

23

24

25

what's customary.

customary hourly rate for consulting work in your field?

Being newer in this space, it's at the LOWER end for

All right Dr. Brooks, let's get into your work in this

```
9:30:48AM 1
                   case; tell the Jury about what you do?
                   I did the standard set of analysis for a publicly traded
              Α
          3
                   company, I pulled the annual financial statements, I
          4
                   reviewed other documents like proxy statements or reports
          5
                   to shareholders, but everything in my report came from
          6
                   the SEC required documents.
          7
                   Was that so that you could form certain opinions about
          8
                   Ford's overall financial health and condition?
          9
                   Yes, sir.
              Α
         10
                   Those documents, what particular documents are you
         11
                   relying on for your opinions today?
         12
                   For my report I look at the annual statements over a
         13
                   four-year period and then the quarterly statement that
         14
                   was most recently available when my report was due.
         15
                   When you say the annual statements you're referring to
              Q
         16
                   that 10-K, that you told us about earlier?
         17
              Α
                   Yes, sir.
         18
                   What's the code for a quarterly statement that is filed
         19
                   with the SEC?
         20
              Α
                   10-Q.
         21
                   These are documents that are maintained by the Securities
         22
                   and Exchange Commission?
         23
              Α
                   Yes, sir.
         24
                   Are they publicly available?
              Q
         25
              Α
                   Yes, sir. You can go on SEC.gov in the database is
```

Α

The most complete year that was in my report was 2022,

```
9:33:18AM 1
                   and I went four years back from there, so '21, 2020,
                   2019.
          3
                   Is that because your report for this case was due in
          4
                   February of 2023 --
          5
              Α
                   Yes, sir.
          6
              Q
                   -- or 2024, excuse me. When are annual statements from
          7
                   companies usually released?
          8
                   Typically for the year they are released a few months
              Α
          9
                   later, so February 6th was when the last annual report
         10
                   was issued by Ford and that was for the calendar year
                   which matches the fiscal year of 2024.
         11
         12
                   When you say February 6th, you mean Ford's most recent
              Q
         13
                   report for its activities last year was just released a
         14
                   couple days ago; is that right?
         15
                   Yes, sir.
         16
                   Have you looked at Ford's most recent financial
         17
                   statement?
         18
                   Yes, sir.
         19
                   Would anything in its most recent financial statement
         20
                   cause you to reconsider any opinions that you formed in
         21
                   looking at its past financial statements?
         22
              Α
                   No, sir.
         23
                   Dr. Brooks, we've talked a little bit about a 10-K form,
         24
                   I would like to help orient the Jurors as to some of the
         25
                   information that is contained in those forms so that they
```

```
9:34:35AM 1
                   understand what's in them.
                        Pull Plaintiffs' Exhibit 755, please.
          3
                        Dr. Brooks do you recognize this document?
          4
                   Yes, sir.
              Α
                   What are we looking at here?
          5
                   This is an attestation by the SEC that this is the
          6
                   official 10-K for 2019 filed 2020.
          7
                        MR. PHILYAW: Your Honor, at this point I would
          8
              tender for illustrative purposes Plaintiffs' Exhibit 755?
          9
         10
                        THE COURT: It's admitted for that purpose.
         11
                        MR. PEELER: Your Honor, may I object. Ford has
         12
              previously objected as to the relevance of financial
         1.3
              information that is far beyond the product at issue in this
         14
              case.
         15
                        THE COURT: That objection is made and overruled.
         16
              BY MR. PHILYAW: Resuming.
         17
                   Dr. Brooks as we're looking at this form here you said
              Q
                   this is an attestation from the Securities and Exchange
         18
         19
                   Commission does it reflect when this particular 10-K form
         20
                   was filed with the SEC?
         21
                   Yes, sir.
              Α
                   When was this form filed?
         22
                   February 5<sup>th</sup>, 2020.
         23
              Α
         24
              Q
                   Right here?
```

Α

Yes, sir.

```
9:36:01AM 1
                   In the bottom right-hand corner is it certified by anyone
              Q
                   from the SEC?
          3
                   Yes, sir.
              Α
          4
                   Who does it say it is certified by?
          5
              Α
                   The Secretary.
          6
                   That's down here, right?
              Q
          7
                   Yes, sir.
              Α
          8
                   Let's go to the next page please.
              Q
          9
                        Dr. Brooks, can you orient us to what we're looking
         10
                   at on this page?
         11
                   This is the cover page for the 10-K form.
         12
                   Is there information about when this form was filed or
              Q
         1.3
                   for what fiscal year it is for?
         14
                   Near the top you can see December 31, 2019.
         15
                   So that reflects this form was for the year 2019 and
         16
                   Ford's overall information from that year; is that
         17
                   correct?
         18
                   Yes, sir.
         19
                   Does it say who this report is submitted by?
         2.0
                   Yes, sir.
              Α
         21
                   Is it Ford Motor Company?
         22
              Α
                   Yes, sir.
         23
                   Dr. Brooks is there other information on this page, just
         24
                   the front page, that tells you about the financial
         25
                   condition of Ford Motor Company?
```

```
9:37:22AM 1
              Α
                   There's a little bit in the footnotes toward the bottom
                   that talk about the value of all the Company's stock.
          3
                   What does the value of the Company stock have to do with
          4
                   understanding its overall financial condition or value?
          5
                   Firms will have assets, those are things they own, and
          6
                   they will have liabilities, things that they owe.
          7
                   Markets are constantly updating their valuation of a firm
                   through time as new information comes out. And so you
          8
          9
                   see here toward the bottom as of January 31, 2020, the
         10
                   value of the stock was -- we have the number of shares
         11
                   and then the very end of that paragraph we have the value
         12
                   of the stock was $34,345,770,156.
         1.3
                   I want to unpack a little bit of what you just said for
              Q
         14
                   the Jurors, because I think there are a couple of
         15
                   concepts that need to be clear. I've heard things talked
         16
                   about in terms of market value and book value of Ford,
         17
                   can you explain to us what market value is?
         18
                   Market value is how much you can sell something for
         19
                   immediately at current market prices.
         20
                   Is that often reflected perhaps by the stock price of a
              Q
         21
                   company or its market capitalization?
         22
                   Yes, sir.
         23
                   What is market capitalization?
         24
                   Market capitalization is the amount of money you would
```

need to buy all of the outstanding stock at the current

```
9:39:01AM 1
                   price.
                   Is that what's reflected by that number that you've
              Q
          3
                   highlighted for the Jury here?
          4
                   It is as of that date. Market prices are constantly
              Α
          5
                   updating, every second, every fraction of a second, every
          6
                   day.
          7
                   So that would be what we would call the market value.
          8
                   What would be the book value, can you define that for us?
          9
                   The book value shows up much later in the financial
              Α
         10
                   statements and that's based on the retained earnings of
         11
                   the firm and the price of stock, when it was issued
         12
                   either initially or later on.
         1.3
                   Is there a basic way of calculating book value?
         14
                   It's typically a requirement to be reported on these
         15
                   forms in the Balance Sheet.
         16
                   Is that commonly understood as perhaps assets minus
         17
                   liabilities?
         18
                   Yes, sir.
         19
                   Let's continue on our tour of this 10-K form here.
         20
                        PDF Page 178, please. Blow this up for the Jurors.
         21
                        Dr. Brooks what are we looking at here on this page?
         22
                   This is the certification by the CEO of Ford that
         23
                   everything in this document is correct.
         24
              Q
                   What does it say in Line 2?
         25
                   The information contained in this report fairly presents
              Α
```

9:40:21AM 1		in all material respects the financial condition and
2		results of the operations of the company.
3	Q	As you said, it is signed by the Chief Executive, James
4		P. Hackett?
5	A	Yes, sir.
6	Q	Let's go to the next page. Is this another certification
7		that's required in the 10-K?
8	А	Yes, sir, this is from the Chief Financial Officer.
9	Q	What does this say on Line 2?
10	А	The information contained in this report fairly presents
11		in all material respects the financial condition and
12		results of operations of the company.
13	Q	PDF page 4, please. Dr. Brooks, we're looking at the
14		is this the table of contents for the 10-K form?
15	А	Yes, sir.
16	Q	There's a lot of information that's contained in a 10-K
17		form; is that right?
18	А	Yes, sir.
19	Q	What kind of information is contained in a 10-K?
20	А	We have an overview of the different types of business
21		for the firm, there's risk factors, other disclosures
22		related to properties they may own, or International
23		exposures.
24		We have the registration for stock and then selected
25		financial data and often with that data there's a wide

```
9:41:37AM 1
                   variety of notes in this area we chose this set of
                   accounting standards and so on.
          3
                   WILL the company often give statements about its business
          4
                   operations?
          5
              Α
                   Yes, sir.
                   Will the company include consolidated financial
          6
              Q
          7
                   statements?
          8
              Α
                   They do.
          9
                   Does the 10-K also include who the executive officers of
              Q
         10
                   the company are?
         11
                   It does.
         12
                   PDF Page 176, please -- actually, let's go to the
              Q
         1.3
                   previous page before this one -- no, let's go to the
         14
                   previous page, I'm sorry.
         15
                        Okay, Dr. Brooks what are we looking at here on this
         16
                   page of the 10-K?
         17
                   So this is consent of independent registered public
         18
                   accounting firm.
         19
                   Are 10-K forms often -- who are they put together by?
         2.0
                   It's a wide variety of people even industry contacts I
              Α
         21
                   know who contribute to their firm's 10-K, they only
         22
                   contribute a few pages, it takes a large group of people
         23
                   especially for a firm as large as this to assemble all of
         24
                   the information and present in a consolidated manner.
         25
                   Is it fair to say that several or perhaps lots of people
```

```
9:43:20AM 1
                   at Ford Company would be working on a document like this?
                   Yes, sir, both at Ford and outside of Ford to have
          3
                   independent audits ensure everything is appropriately
          4
                   tracked and correct.
                   And they might retain an outside accounting firm to help
          5
          6
                   them do that; is that right?
          7
                   Yes, sir.
          8
              Q
                   Let's go to Page 99, please.
          9
                        Dr. Brooks are there certain financial statements
         10
                   within the 10-K that help provide an overview of the
         11
                   company's financial health?
         12
                   The three financial statements that provide a good
              Α
         1.3
                   overview are the income statement, and that is for the
                   year, what is all the revenue that came in, what are the
         14
         15
                   expenses associated with that revenue, the Balance Sheet
         16
                   shows at the end of the year how much was in different
         17
                   investments or different liabilities of the firm, and
                   then this is the statement of cash flows that shows how
         18
         19
                   money was moving from one area to the next.
         2.0
                   And the numbers in this table, how are they expressed?
         21
                   You will see right near the top in parenthesis, for
         22
                   instance, the first number, the $7757 is in millions, so
         23
                   that is $7 billion.
         24
              Q
                   So, basically you multiply that number by a million, is
```

that right?

```
9:44:50AM 1
                   Yes, sir.
              Α
                   Dr. Brooks in the course of your review of Ford's
              Q
          3
                   financial statements which you said you looked at from
          4
                   years 2019 through 2022, did you compile certain pieces
          5
                   of that financial data that you felt would be helpful to
          6
                   the Jurors when forming their opinions about the
          7
                   financial health of Ford Motor Company?
                   Yes, sir.
          8
              Α
                   Did you create a copy of those notes, or a presentation
          9
         10
                   with those notes?
         11
                   Yes, sir.
         12
                   Pull up Plaintiffs' Exhibit 743.2 please.
              Q
         13
                        All right Dr. Brooks is this the chart that you
         14
                   prepared in the course of analyzing Ford Motor Company's
         15
                   financial statements?
              Α
         16
                   Yes, sir.
         17
                        MR. PHILYAW: Your Honor, I would tender at this
              time, Plaintiffs' Exhibit 743.2, as an illustrative exhibit to
         18
         19
              show the Jurors.
         20
                        MR. PEELER: Same objection.
         21
                        THE COURT:
                                    That objection is overruled and it is
         22
              admitted as an illustrative exhibit.
         23
              BY MR. PHILYAW: Resuming.
         24
                   Before we get into the details of this chart Dr. Brooks
         25
                   were you able to ascertain what the main sector of Ford's
```

Every firm has a variety of cash flows and in this instance I used total revenue, so for everything that they sell the money coming in the door and then that's also compared to costs and expenses, so the raw materials, the labor costs and things like that, and then net income is net of all other expenses tied to revenue

23

24

25

```
9:47:58AM 1
                   so we have Taxes, depreciation, and other things like
                   that.
          3
                        Cash dividends is money that goes out the door of
          4
                   the firm to their stockholders.
                   The first category you have under cash flow measures is
          5
                   total revenue. What is total revenue mean?
          6
          7
                   Total revenue is all of the different funds that come in
          8
                   either through the sale of vehicles or other lines of
          9
                   business without any of the costs taken out.
         10
                   What does it reflect it was for the years 2019 through
         11
                   2022?
         12
                   On average the total revenue was $144 billion dollars and
         13
                   several hundred million.
         14
                   Now the next category that you have here is costs and
         15
                   expenses; is that what would cost Ford to do its
         16
                   business?
         17
              Α
                   Yes, sir.
                   What were Ford's cost and expenses for those years?
         18
         19
                   On average of $142 billion dollars.
         2.0
                   And when we take those two does that result in that
              Q
         21
                   operating income that is listed below?
                   Yes, sir.
         22
              Α
         23
                   How about net income; what's net income?
         24
                   Net income will also have other expenses like interest
         25
                   paid on debt and corporate Taxes.
```

```
9:49:22AM 1
                   What was Ford's average net income for these years?
              Q
                   Over these years the average net income was
              Α
          3
                   three-and-a-half-billion-dollars.
          4
                   Dr. Brooks it looks like in some of these years Ford had
          5
                   profits as much as 17 billion; is that right?
          6
              Α
                   Yes, sir.
          7
                   Or net income as much as 17 billion; is that right?
          8
              Α
                   Yes, sir.
          9
                   There are also years where Ford had a negative net
         10
                   income; can you explain why Ford might have a negative
         11
                   net income for a year?
         12
                   We have lived through these years and so you can see the
         1.3
                   effects of COVID happening; and then there was some
         14
                   supply chain issues in 2022 that also really impacted
         15
                   markets along with rising interest rates.
         16
                   Can a company sometimes have a negative net income from
              Q
         17
                   things like mismanagement?
         18
              Α
                   Sure.
         19
                   The last category you have over here is cash dividends.
         20
                   Can you explain to us again what cash dividends are?
         21
              Α
                   The investors in the firm are expecting to earn some
         22
                   return either in the appreciation of the stock price, of
         23
                   the stock price going up; or being paid out of the
         24
                   profits of the firm. And so this is the dollars in a
```

given year that went to the investors in cash dividends.

```
9:50:44AM 1
                   What was the average amount that Ford was paying to its
              Q
                   investors each year during these years?
          3
              Α
                   The average amount there was about $1.3 billion dollars
          4
                   and the total amount was 5 billion over these four years.
          5
                   This year, the top number you have is the average, and
          6
                   then in the cumulative would be the total amount that it
          7
                   paid out to its investors during that time, is that
          8
                   right?
          9
              Α
                   Yes, sir.
         10
                   Dr. Brooks I have another question for you about that,
         11
                   why is it that a company like Ford would pay out money to
         12
                   its investors in years where it had a negative net
         13
                   income?
         14
                   There's a level of confidence there for the business that
         15
                   not only can they pay out dividends in a year where they
         16
                   had negative net income but also that they will continue
         17
                   to be able to operate as a firm without those funds.
         18
                   Does that reflect that Ford would be fairly confident in
         19
                   its financial outlook in the years to come?
         2.0
                   Yes, sir.
              Α
         21
                   Let's go down to the next category of value measures, can
         22
                   you tell the Jury what value measures are?
         23
                   For a given year some of these are as simple as how much
         24
                   money would be in your bank account. You are not looking
```

at the funds that flowed in or out, but just what is the

```
9:52:03AM 1
                   total amount there. So this is a snapshot of the overall
                   the firm at the end of the fiscal year.
          3
                   The first category you have under these value measures is
          4
                   something called cash and cash equivalents; what is that?
                   This is essentially a bank account. You can think of it
          5
          6
                   as cash that is readily available to be used for any
          7
                   purpose by the company.
                   What are Ford's cash and cash equivalents over these four
          8
              Q
          9
                   years?
         10
                   On average they keep $22 billion dollars of cash
         11
                   available at all times.
         12
                   Dr. Brooks the wreck that we were here for in this case
              Q
         13
                   happened in 2022; what was the cash and cash equivalents
         14
                   that Ford had in 2022?
         15
                   $25 billion dollars in cash.
         16
                   The next category is total assets; can you explain what
              Q
         17
                   total assets are?
                   When you're running a business, businesses typically need
         18
         19
                   to purchase things, property, plant equipment, inventory,
                   total assets reflects the accumulation of all of that
         2.0
         21
                   from an accounting standpoint, based on when you
         22
                   purchased the assets and any accumulated depreciation
         23
                   over the years.
                   In layman's terms, it is everything that Ford owns; is
         24
              Q
         25
                   that fair?
```

```
9:53:29AM 1
                   Yes, sir.
              Α
                   What were Ford's total assets over this period of time?
              Q
          3
                   On average the total assets were $259 billion.
          4
                   To be fair Ford didn't just have assets, right, it also
              Q
          5
                   had liabilities; is that the next category below?
          6
              Α
                   Yes, sir.
          7
                   Tell us about Ford's liabilities during this time?
                   On average their liabilities were if we round up,
          8
              Α
          9
                   $221 billion in liabilities.
         10
                   If we were to subtract the total assets from the year
         11
                   minus the total liabilities would that result in what you
         12
                   told us was that book value earlier on?
         1.3
                   Yes, sir.
              Α
         14
                   For the year 2022 when this wreck occurred could we look
         15
                   at these two numbers here?
         16
                   Yes, sir.
              Α
         17
                   So the book value of Ford would be $255 billion, minus,
              Q
                   $212 billion, roughly; is that right?
         18
         19
              Α
                   Yes, sir.
         20
                   I will pull out my handy-dandy phone calculator.
              Q
         21
                   that be roughly $43 billion dollars?
         22
              Α
                   Yes, sir.
         23
                   The next category that you have under value measures is
              0
         24
                   market capitalization; is that what we we're talking
         25
                   about earlier when you were mentioning things about the
```

company's financial condition?

24

25

Α It captures the market value affect, the fact that these prices are fluctuating all the time and the market's

```
9:56:05AM 1
                   valuation of the firm is fluctuating all the time too.
                   The last category that you have on this of chart is
              Q
          3
                   something called cumulative measures, and explain what
                   you've done by compiling this section of the chart?
          4
                   What I wanted to do is show how much in profits Ford had
          5
              Α
          6
                   accumulated over these years in total versus just an
          7
                   average.
                   So what was the total net income that Ford made during
          8
              Q
          9
                   this four-year period, from 2019 to 2022?
         10
                   Over this four year period they made $14,724,000,000 in
         11
                   profits.
         12
                   What was the total amount that Ford paid out in cash
              Q
         13
                   dividends to its investors during this four-year period?
         14
                   Over these years they paid out $5,397,000,000.
         15
                   Dr. Brooks you also told Jurors earlier that you looked
         16
                   at 10-Q forms, or quarterly reports available that Ford
         17
                   Motor Company made available to the public, is that
         18
                   right?
         19
              Α
                   Yes, sir.
         20
                   Did you look at those quarterly reports that Ford made
              Q
         21
                   available into 2023?
         22
              Α
                   I did.
         23
                   Did you also prepare a chart with those numbers?
         24
              Α
                   Yes, sir.
         25
                   Page 4 -- or page 3, please.
```

9:57:33AM 1 Dr. Brooks are these numbers categorized in the same form that you had them for the yearly reports? 3 Α Yes, sir. 4 It says here that this is the Ford Financials through September 30<sup>th</sup>, 2023, what do you mean when you're 5 6 saying that? 7 Quarterly statements they typically will show for the 8 three months that had passed what has happened, and then 9 they will show the nine months, and so here I have the 10 first nine months of fiscal year 2023. 11 This was available when you were compiling your report? 12 Yes, sir. Α 1.3 We have the cash flow measures that you told us about Q 14 here, again. Can you walk us through what those cash 15 flow measures were in the third quarter of 2023? 16 In this year the total revenue for those first nine 17 months was \$130 billion dollars. The costs and expenses rounded up would be 18 \$126 billion dollars for an operating income of 19 2.0 \$5.7 billion dollars, and in that year so far their profits came out to \$4.8 billion dollars and they had 21 paid \$4.4 billion in dividends to their investors. 22 23 That was through the first three quarters of 2023? 24 Α Yes, sir. 25 How about the value measures; can you tell us about

## 9:58:58AM 1 those? At this point in time as of the filing of the report they Α 3 had \$26 billion dollars in cash, total assets of 4 \$268 billion dollars, liabilities of \$223 billion, their 5 Market cap, when I was preparing the report was 6 \$41 billion dollars and an enterprise value of 7 \$239 billion. So at this point if we're looking at Ford Motor Company's 8 Q 9 book value, we said at the year end of 2022, it was 10 \$43 billion, if we looked at their total assets and 11 liabilities with the book value of Ford, it would be 12 approximately \$45 billion at this point in time? 13 Yes, sir. Α 14 Now Dr. Brooks we have talked about these 10-K Forms in 15 bulk; how large are they? 16 They can be fairly large, there's a lot of different Α 17 information in there about many different aspects of the 18 business, and so sometimes they can be hundreds of pages 19 long. 2.0 That would be hundreds of pages for every single year? 21 Α Yes, sir. 22 Did you review Ford's 10-Ks for every single year? 23 I did, but given my experience I'm able to find the 24 information I need faster than going page by page.

25

Q

Are there certain sections that based on your experience

THE COURT:

25

Prevent him from being unable to read

```
10:01:42AM 1
               it?
                         MR. PHILYAW: Prevent you from being able to read
           3
               it?
           4
                         THE COURT: Start over.
           5
                         MR. PHILYAW: Yes, thank you, Your Honor.
           6
              BY MR. PHILYAW: Resuming.
           7
                    The fact that you have not drafted a 10-K report, Dr.
                    Brooks, does that mean that you are unable to read it?
           8
           9
              Α
                    I am able to read the report.
          10
                    All right Dr. Brooks, bottom line, what do you think are
          11
                    some of the most informative numbers that the Jury should
          12
                    consider about Ford Motor Company?
          13
                    In my mind thinking about the value of an enterprise as a
              Α
          14
                    whole, so the enterprise value would be one, and then the
          15
                    market capitalization is the other.
          16
                         That takes out anything that is owed by the firm and
          17
                    markets are very, very good at efficiently pricing
          18
                    companies, those would be the two key numbers in my mind.
          19
                    After you reviewed these 10-K reports does Ford's
          20
                    financial information reflect that it is a large company?
          21
                    Yes, sir.
              Α
          22
                    Does it reflect that it is in good financial condition?
          23
                    Yes, sir.
          24
                         MR. PHILYAW: Your Honor, at this time Plaintiffs
               would tender into evidence Plaintiffs' Exhibit 755-A, 756-A,
          25
```

```
10:03:04AM 1
               757-A, 758-A, 759, those are excerpts of the four Form
               10-K reports, for the years 2019 through 2022, as well as the
           3
               10-Q through Q-3, of 2023 that Dr. Brooks reviewed.
           4
                         THE COURT: 755-A, 756-A, 757-A --
           5
                         MR. PHILYAW: 758-A, 759.
           6
                         THE COURT: So there's no 757?
           7
                         MR. PHILYAW: It should be an A, 757-A.
                         THE COURT: Okay. So, there's five of them?
           8
           9
                         MR. PHILYAW: Yes, Your Honor.
         10
                         MR. PEELER: We object to the relevance of that
         11
               information, that it doesn't relate to the product at issue in
         12
               the case, we also object on the Constitutional grounds of our
         13
              prior objection.
         14
                         THE COURT: All right those objections are noted,
         15
              but overruled, those exhibits are admitted.
         16
                         MR. PHILYAW: Dr. Brooks, those are all of my
         17
               questions at this time.
         18
                         THE COURT: Cross-examination Mr. Peeler.
         19
                                     CROSS EXAMINATION
         20
              BY MR. PEELER:
         21
                    Good morning.
         22
                    Good morning.
         23
                    Your hired by the Plaintiffs; is that right?
         24
              Α
                    Yes, sir.
         25
                    You're charging for your time when your here?
```

```
10:04:43AM 1
                    Yes, sir.
               Α
                    Now Ford is a public company; right?
               Q
           3
               Α
                    Yes, sir.
           4
                    So a family doesn't own Ford Motor Company at this time;
           5
                    right?
                    Do you mean a single family owning all of the company?
           6
               Α
           7
                    Right.
                            The reason I ask it that way is of course we know
           8
                    that early in Ford's beginnings everybody has heard the
           9
                    name Henry Ford; right?
          10
                    Yes, sir.
          11
                    And he owned the company; right?
          12
                    Yes, sir.
               Α
          13
                    Before it was a public company?
               Q
          14
                    Yes, sir.
          15
                    But at this point Ford is a public company and its owners
               Q
          16
                    are its shareholders; right?
          17
               Α
                    Yes, sir.
          18
                    Those shareholders take lots of various forms; isn't that
          19
                    right?
          20
               Α
                    Yes.
          21
                    It's individuals who may own just a couple of shares?
          22
               Α
                    Yes, sir.
          23
                    And it's pension funds that fund retirements for teachers
               Q
          24
                    and stuff like that; right?
          25
               Α
                    Yes, sir.
```

```
10:05:45AM 1
                    It's also really rich people who own a large number of
               Q
                    shares of Ford; right?
           3
               Α
                    It could be.
           4
                    And it's pension funds that fund government retirements
           5
                    too; isn't it?
           6
               Α
                    Yes, sir.
           7
                    And the performance of that stock matters to the
           8
                    shareholders; correct?
           9
               Α
                    Certainly.
          10
                    As you told us earlier the performance of that stock
          11
                    depends on how much money Ford Motor Company makes;
          12
                    right?
          13
                    Yes, sir.
               Α
          14
                    Now, Ford sells lots of products all over the world
          15
                    doesn't it?
          16
               Α
                    Yes.
          17
               Q
                    And of course it sells in the United States; right?
                    Yes, sir.
          18
               Α
          19
               Q
                    And it sells in Europe?
          20
               Α
                    Yes, sir.
          21
               Q
                    Asia?
          22
               Α
                    Yes, sir.
          23
                    South America?
               Q
          24
               Α
                    Yes, sir.
          25
               Q
                    Australia; correct?
```

```
10:06:28AM 1
                    Yes, sir.
               Α
                    And Ford tracks its sale by market; right?
               Q
           3
               Α
                    Yes.
           4
                    In fact in the 10-K that you look at, right there on
                    Page 4, right at the beginning it breaks down the sales
           5
           6
                    by market; doesn't it?
           7
                    Yes, sir.
                    So you can just look on Page 4 and you can say how many
           8
               Q
           9
                    products does Ford sell in the US as compared to
          10
                    Australia; can't you?
          11
                    Yes, sir.
          12
                    Anybody reading the 10-K can see that; right?
          13
                    Yes.
               Α
          14
                    When you were preparing your expert report and you were
          15
                    preparing the cash flow measures, the value measures the
          16
                    cumulative measures, you took into account the sale of
          17
                    Ford products all over the world; didn't you?
                    Yes, sir.
          18
          19
                    You did not limit it only to the United States; did you?
          20
                    It would be difficult to do that because the financials
          21
                    are not necessarily broken up in all the categories by
                    those different market sectors.
          22
          23
                    Let's take a look at Page 4 of the 10-K, this Page Ford
          24
                    says right there, the United States sales; doesn't it?
          25
               Α
                    Yes, sir.
```

```
10:09:01AM 1
                    So it's broken out; isn't it?
               Q
               Α
                    This is by units, not necessarily in dollars and I would
           3
                    also lack the other items that would match those by
           4
                    market.
           5
                    You're saying that you can't look at the 10-K and tell
                    what Ford sales are in the United States?
           6
           7
                    I can get an estimate of the sales in that market, but
           8
                    not some of the other metrics that were used in my
           9
                    analysis.
                    Right, but you didn't look at I guess all I'm asking is
          10
          11
                    you didn't look at the sales specific to the United
          12
                    States; right?
          13
                    Yes, sir.
               Α
          14
                    You know Ford tracks that information of course?
          15
                    I sure would expect so.
          16
                    And you never asked for that information; did you?
          17
                    It's understanding that that would be from the firm that
                    I worked for to ask for that.
          18
          19
                    But did you ever ask the firm that you work for, you're
          20
                    talking about the lawyers; right?
          21
                    Yes, sir.
               Α
          22
                    Did you ever ask the lawyers, can I look at and see what
          23
                    Ford sales were in the United States?
          24
                    That seemed beyond the scope of what I was asked to do.
          25
                    I was asked to opine on the financial condition of Ford,
```

```
10:10:19AM 1
                    and so that is where my analysis was centered.
                    We can probably short circuit this, you weren't asked to
               Q
           3
                    look at the sales of Ford in the United States; right?
           4
                    No, sir.
               Α
           5
                    That's beyond the scope of what you were asked to do?
           6
               Α
                    Yes, sir.
           7
                    Ford also tracks its sales -- now Ford sells lots of
           8
                    products so, cars, trucks, vans, for example; right?
           9
                    Yes, sir.
               Α
          10
                    And you were not asked to look at only -- and of course
          11
                    Ford tracks the sales of those products by category;
          12
                    right?
          13
                    Yes, sir.
               Α
          14
                    You were never asked though to track the sales of
          15
                    products by truck category; were you?
          16
               Α
                    No, sir.
          17
                    Excuse me?
               Q
          18
               Α
                    No, sir.
          19
                    Now, Ford also within the truck category sells lots of
          20
                    different kinds of trucks, right, F150s, F250s, Rangers
          21
                    for example?
          22
               Α
                    Yes, sir.
          23
                    And Ford tracks the sales of the specific models of
          24
                    trucks that it sells; doesn't it?
          25
               Α
                    I would think so.
```

```
10:11:28AM 1
                    You know that information is available right?
               Q
                    ask it this way, you know Ford tracks that information?
           3
                    I would expect them to.
           4
                    You were not asked to look at that information; correct?
           5
              Α
                    Yes, sir.
           6
                    Ford also sells a couple of different brands Ford and
              Q
           7
                    Lincoln; right?
           8
              Α
                    Yes, sir.
           9
               Q
                    You were never asked to look at only Ford not Lincoln;
          10
                    right?
          11
                    That's correct.
          12
                    But the sales of all of the -- in your revenue line that
              Q
          13
                    you looked at in your report, that includes the sales all
          14
                    over the world of all different types of vehicles by both
          15
                    brands, Ford and Lincoln; right?
              Α
          16
                    Yes, sir, along with all the associated costs and the
          17
                    balance sheet for Ford as a whole.
          18
                    We will talk about the expenses too.
                         Looking at your report, Mr. Philyaw walked you
          19
          20
                    through a few of the charts in there, so I want to -- can
          21
                    we pull up the chart on Page 2 or the report, please.
          22
                    Blow that chart that is under analysis there. Just a
          23
                    couple questions about what's reflected in here.
          24
                         First let me ask you this, did you look at Ford's
```

financials from 2009 to 2016?

```
10:13:13AM 1
               Α
                    No, sir.
                    Did anyone tell you that the product that the vehicle
               Q
           3
                    that is at issue in this case is Model years 2009 through
           4
                    2016?
           5
                    I feel like I had maybe seen that in the complaint.
           6
                    But you didn't ask to look at those years of financials;
               Q
           7
                    correct?
                    I was not asked to look at those years.
           8
               Α
           9
                    You were not asked to look at those years; right?
               Q
          10
                    Yes, sir.
          11
                    And you didn't ask to look at those years; is that right?
          12
                    In my role I try to stick within what I'm asked to do.
          13
                    You did what you were told to do?
               Q
          14
                    Within the scope of my professional experience.
          15
                    Just a couple of questions about costs and expenses I
               Q
          16
                    think you mentioned that the costs and expenses include
          17
                    things like salaries; right?
                    Yes, sir.
          18
          19
                    It includes things like the purchase of raw materials
          20
                    steel and wire and all of that stuff; right?
          21
                    Yes, sir.
               Α
          22
                    It includes research and development?
          23
               Α
                    Yes, sir.
          24
               Q
                    It includes money that is spent on safety innovation;
          25
                    doesn't it?
```

```
10:14:32AM 1
               Α
                    Yes, sir.
                    Now I want to look at the net income that's the one
               Q
           3
                    that -- so that's revenue minus expenses; right, that's
           4
                    net income?
           5
              Α
                    Yes, sir.
           6
                    Do you agree that in the years that you did look at, '19
               Q
           7
                    through '22, and even '23, there's good years and bad
           8
                    years; right?
           9
               Α
                    Certainly.
          10
                    So Ford has to plan on good years and bad years; right?
          11
                    Yes, sir.
          12
               Q
                    One way to do that is to make sure that you've got a
          13
                    rainy day fund; right?
          14
                    Yes, sir.
          15
                    Because in those lean years you better come up with money
          16
                    to pay all of those expenses that are in the second line
          17
                    of your report; right?
                    Yes, sir.
          18
          19
                    That's good management; right?
          20
                    Yes, sir.
               Α
          21
                    That's one reason why I think you testified that Ford is
               Q
          22
                    a sound company; correct?
          23
               Α
                    Yes, sir.
          24
               Q
                    Now let's talk about the cash dividends line here.
          25
                         Cash dividends, that's money that Ford pays back to
```

dividend yield stocks.

```
10:17:02AM 1
                    And so one factor that an investor considers when
               Q
                    purchasing stock, does it pay a dividend, what's a track
           3
                    record payment dividend, and how much is that dividend;
           4
                    fair?
           5
               Α
                    Yes, sir.
           6
                    Now can you go to the next Page of the report please and
               Q
           7
                    highlight that top chart.
                         At the time you did this report the most recent
           8
                    financial information that had been reported was in the
           9
          10
                    2023 10-Q; right?
          11
                    Yes, sir.
          12
                    So this is here in this chart is the third quarter of
          13
                    2023; right?
          14
                    Yes, sir.
                    And you relied on this information in forming your
          15
          16
                    opinion that Ford is a sound company; right?
          17
               Α
                    Yes, sir.
                    Let me make sure that I understand what's reflected in
          18
          19
                    this chart so, the net income for that third quarter of
                    2023 was $4,873,000,000; right?
          20
          21
                    Yes, sir.
               Α
          22
                    And the cash dividend -- so the money that was paid out
          23
                    to the shareholders was $4,593,000,000 dollars; right?
          24
               Α
                    Yes, sir.
```

So in that quarter Ford returned to its shareholders

```
10:18:29AM 1
                    almost all of its net income; didn't it?
                    The way you phrase that is not all the way correct.
               Α
           3
                    this is cumulative for the nine months ending in the
           4
                    third quarter of 2023.
                    Thank you, so in the first nine months of the year Ford
           5
                    returned to its shareholders in cash dividends almost all
           6
           7
                    of its net income over that same time period?
           8
               Α
                    Yes, sir.
           9
                    Now take a look, there's another chart right below that,
               Q
          10
                    undervalue measures could you blow that up.
          11
                         I want to make sure I understand what's reflected in
          12
                    this chart. That time top line there, cash and cash
          13
                    equivalents, that's Ford's rainy day fund; right?
          14
                    There are wide variety of uses for cash at their
          15
                    corporate level.
          16
                    Do you agree with me that one of those uses is a rainy
               Q
          17
                    day fund?
          18
                    Yes, sir.
          19
                    So let's just look at 2019, the cash and cash equivalents
          20
                    that Ford had on hand as reported to the SEC was
          21
                    $17,500,000,000; right?
          22
               Α
                    Yes, sir.
          23
                    Go back one Page, Jeff, and highlight that cash flow
          24
                    measurement again, chart.
          25
                         In that same year Ford's expenses meaning the money
```

```
10:19:58AM 1
                    that it took to run Ford was $155 billion dollars; right?
               Α
                    Yes, sir.
           3
                    So in 2019, Ford didn't have but hardly 10 percent in a
           4
                    rainy day fund to fund its operations for the entire
           5
                    year; right.
           6
               Α
                    Yes, sir.
           7
                    So it doesn't sit on anywhere close to what it takes to
                    run the company; fair?
           8
                    You're asking me if they keep it cash a whole year's
           9
               Α
          10
                    record of costs and expenses, they do not.
          11
                    They do not, they keep about 10 percent, give or take?
          12
                    The corporate policy for many of the years I looked at is
          13
                    to target keeping cash of $20 billion dollars or more.
          14
                    And that's good management; you would agree with that?
          15
               Α
                    Sure.
          16
                    Let me just check my notes real quick.
          17
                         MR. PEELER: Those are the questions that I had,
          18
               thank you.
          19
                         THE COURT: Any redirect, Mr. Philyaw?
          20
                         MR. PHILYAW: Very briefly, Your Honor.
          21
                                    REDIRECT EXAMINATION
          22
               BY MR. PHILYAW:
          23
                    Dr. Brooks I would like to go over a few things that
          24
                    Mr. Peeler talked with you about to try to clear up a few
          25
                    comments that he made about Ford during this
```

```
10:22:56AM 1
                    cross-examination.
           2
                         Mr. Peeler asked you a question implying that the
           3
                    Ford family was part of the past of Ford; are you aware
                    if members of the Ford family still serve on Ford's Board
           4
           5
                    of Directors?
           6
                    Yes, sir, I saw this on some of the proxy statements and
           7
                    other items.
                    Pull up Plaintiffs' Exhibit 758, please, would you go to
           8
               Q
           9
                    PDF Page 108.
                         MR. PHILYAW: Your Honor, we would tender this for
          10
          11
              purposes of an illustrative exhibit at this time as well.
          12
                         THE COURT: Same objection --
          13
                         MR. PEELER: I don't think it's an illustrative
          14
               Exhibit he testified, yes, so it doesn't refresh his
          15
               recollection, everyone knows there's only one Ford family
          16
              member on the board.
          17
                         THE COURT: 758 you just want to put up that one
          18
               Page?
          19
                         MR. PHILYAW: Yes, Your Honor.
          20
                         THE COURT: You can show the page to the Jury while
          21
               you question him as an illustrative exhibit.
          22
                         MR. PHILYAW: Thank you, Your Honor.
          23
               BY MR. PHILYAW:
                                Resuming.
          24
                    Mr. Peeler said there's only one Ford family member on
          25
                    the Board. Doctor Brooks who is the director and
```

chart again.

```
10:26:03AM 1
                         Was Ford having any rainy day years during the
                    course of 2019 through 2022 in terms of the revenues that
           3
                    it was pulling in?
           4
                    No, sir.
               Α
                    What were the revenues that Ford was pulling in?
           5
           6
                    In 2020, $127,000,000,000 in revenue.
           7
                         In '22, $158,000,000,000 in revenue.
                    Dr. Brooks, is it fair to say that a firm's overall
           8
               Q
           9
                    financial condition is not merely reflected by its
          10
                    operations in a single country?
          11
                    Yes, sir.
          12
                    You were asked questions about Ford's truck sales, Dr.
               Q
          13
                    Brooks, you are a financial expert, you are not a truck
          14
                    sales expert; right?
          15
                    Yes, sir.
          16
                    If Ford wanted to it could've brought someone to talk
               Q
          17
                    about its trucks sales; isn't that right?
                    Yes, sir.
          18
          19
                    You requested any information related to Ford's truck
          20
                    sales, do you remember being asked questions about that?
          21
                    Yes, sir.
               Α
          22
                    Dr. Brooks are you aware that Plaintiffs did ask Ford for
          23
                    that information?
                    I have some vague recollection of that.
          24
          25
               Q
                    And that Plaintiffs got that information from Ford?
```

```
10:27:48AM 1
                    I don't remember that.
               Α
                    Let me see if I can refresh your recollection.
               Q
           3
                         Dr. Brooks I am showing you Plaintiffs' Exhibit 1-A,
                    Dr. Brooks, what does this information say about Ford
           4
           5
                    Motor Company -- scratch that.
           6
                         Let's show the whole page.
           7
                         What does this say at the top of the document, Dr.
                    Brooks?
           8
                    Ford Motor Company Brogdon v. Ford, information request.
           9
               Α
          10
                    Does this document reflect Ford's trucks sales?
          11
                    Yes, sir.
          12
                    Does this document reflect Ford's profit before Taxes for
               Q
          13
                    truck sales in a range of years?
          14
                    The profit before tax here is $12,479,000, 000.
          15
               Q
                    What years is that for?
          16
                    '99 to 2009.
               Α
          17
                    Is that just related to sales of the Super Duty trucks?
               Q
                    Yes, sir.
          18
               Α
          19
                    How about for the years 2010 through 2016; what were
          20
                    Ford's profits before Taxes the years 2010 through 2016
          21
                    for the Super Duty trucks?
          22
               Α
                    $12,884,000,000.
                    Does it reflect information about how much Ford was
          23
               0
          24
                    making per truck during those years?
          25
               Α
                    Yes, sir.
```

```
10:29:32AM 1
                    How much was Ford making for trucks from '99 to 2009?
               Q
                    We have the profit per unit there for the first set of
               Α
           3
                    years and the second set of years, so, $3000 per unit
                    from '99 to 2009.
           4
           5
                    How about Ford's profit per trucks in the US, from 2010
           6
                    to 2016?
           7
                    $7000, almost $8000.
                    And that's for every single truck sold during those
           8
               Q
           9
                    years; right?
          10
                    Yes, sir.
          11
                    Does it also reflect what Ford's sales of the truck were
          12
                    in total, how many wholesale units were sold?
          13
                    Yes, sir.
               Α
          14
                    And how many units did Ford sell from 1999 to 2016?
          15
                    5-and-a-half-million.
          16
               Q
                    Does it reflect how many trucks of the Super Duty trucks
          17
                    were sold in Georgia?
          18
                    Yes, sir.
          19
                    How many were sold in Georgia?
          20
                    156,000.
               Α
          21
                    What were the profits before Taxes that Ford made by
          22
                    selling the Super Duty trucks in Georgia?
                    $695,000,000.
          23
          24
                         THE COURT: That exhibit was never tendered.
          25
                         MR. PHILYAW:
                                       Your Honor, at this time we tender
```

during the break, in recess for 15 minutes.

Friday, February 14, 2025 08:20:47

24

```
10:32:22AM 1
               [RECESS]
               Friday, February 14, 2025 08:20:47
           3
           4
                         COURT SECURITY OFFICER: All rise, this Honorable
           5
               Court is once again in session.
                         THE COURT: Bring the Jury down. all right Mr. Eikey
           6
           7
               I remind you that you're still under oath from the other day
           8
               and if you would just -- so it will be on the record go ahead
           9
               and state your name again for the record.
          10
                         THE WITNESS: Sure, my name is Chris Eikey.
          11
                                         CHRIS EIKEY
          12
                         Whereupon, witness having been duly sworn,
          1.3
                                    testified as follows:
          14
                                     DIRECT EXAMINATION
          15
               BY MR. BUTLER:
          16
                    Mr. Eikey have you seen any employees of Ford Motor
          17
                    Company in the courthouse here today?
          18
                    I have not, no.
          19
                    Have you seen any employees of Ford Motor Company at the
          20
                    Indigo Hotel where you all are staying?
          21
                    No, I have not.
          22
                    Would you agree with me that you weren't in here when
          23
                    Mr. Peeler cross-examined Dr. Brooks but would you agree
          24
                    with me that Ford Motor Company could bring any of its
          25
                    financial people to address whatever criticisms Ford's
```

```
10:52:42AM 1
                    lawyer had of Dr. Brooks?
                    Ford could I guess bring whoever they wanted if they were
              Α
           3
                    needed, I don't make those decisions.
           4
                    Yes, I know you don't, but Ford could bring whoever they
           5
                    wanted if they were needed; right, do you agree with
           6
                    that?
           7
                    Sure if they were needed for something.
                    Yes, sir. Isn't it true that Ford's financial people
           8
               Q
           9
                    could answer any of the questions that Ford's lawyer
          10
                    might have?
          11
                    That I don't know.
          12
                    They know the Ford financials better than anybody don't
          1.3
                    they, Ford's own financial people?
          14
                    Ford financials would be quite complex, it's a huge
          15
                    company, so I don't know that anyone person knows
          16
                    everything about Ford's financials.
          17
                    Ford's lawyers wouldn't be limited to one person if they
              Q
          18
                    needed more than one of Ford's financial experts they
          19
                    could bring two or three; couldn't they?
          20
                    I don't know.
              Α
          21
                    I was going to ask you about some exhibits that we've
               Q
          22
                    talked about before in the past but Plaintiffs'
          23
                    Exhibit 1-A has been admitted into evidence and it
          24
                    renders those exhibits unnecessary now.
          25
                         Put Plaintiffs' Exhibit 1-A back up, so that's going
```

```
10:53:58AM 1
                    to save us a lot of time.
                         Would you agree with me -- withdraw that.
           3
                         Would you tell the Jury how many of these 2019 --
                    excuse me. Would you tell the Jury how many of these
           4
                    1999 to 2016 Super Duty trucks are still on the roads of
           5
                    this country in the United States of America?
           6
           7
                    I don't know that information.
           8
                    Have you reviewed Ford's answers to our questions, our
               Q
           9
                    interrogatories in this case?
          10
                    No, I don't think I have, not anything that relates to
          11
                    what you just asked me.
          12
                    Have you reviewed some of Ford's answers to our
               Q
          13
                    interrogatories in this case?
          14
                    I may have, I don't remember anything specifically.
          15
                    Do you remember your expert report that was served on us
                    April 15<sup>th</sup>, 2024?
          16
          17
               Α
                    Yes, I don't know if that date is perfect, but, yes, I
          18
                    did serve an expert report.
          19
                    Do you remember your expert report included an
          20
                    Appendix-A?
          21
                    It typically does, yes.
          22
                    Well, it did in this case.
          23
               Α
                    It probably did, yes.
          24
               Q
                    Yes, sir. We'll get to that in a minute, so we can do
          25
                    away with the problem. But the Appendix-A in your expert
```

```
report in this case had a list of all the stuff you had
10:55:12AM 1
                    reviewed and analyzed; right?
           3
              Α
                    It is a list of everything that I would have received or
           4
                    my office would have received. I don't necessarily look
                    at every single document on there.
           5
                    We'll get to that in a minute. Show you, Plaintiffs'
           6
              Q
           7
                    Exhibit 36, please, would you show that to the witness.
                         Go to the signature Page. Scroll down to the
           8
           9
                    bottom. Up one. Will you agree with me that this is
         10
                    Ford's answers to some interrogatories we served on Ford
         11
                    in this case and it is signed by Michael R. Boorman.
         12
                    It appears to be, yes.
         13
                    Thank you, sir.
              Q
         14
                         Go back to the top, and then go down to the first
         15
                    list table.
         16
                         Would you agree with me that this shows by mile-year
         17
                    all of the F 250s sold in this country as of June 2023?
                         MR. PEELER: Your Honor, I object. This is
         18
         19
               questioning this witness over something that I didn't hear him
         20
               establish that he has personal knowledge of, so we don't have
         21
               necessarily to Mr. Butler asking that question, have you seen
         22
               this document, but if he doesn't have personal knowledge over
         23
               it, he can't just parrot from it.
         24
                         MR. BUTLER: It's Ford's sworn answers to
```

interrogatories, Your Honor.

```
10:56:53AM 1
                         MR. PEELER: Mr. Eikey doesn't work for Ford.
                         THE COURT: Ask him what he knows about it, go
           3
               ahead.
           4
               BY MR. BUTLER: Resuming.
                    Do you know anything about how many of these Super Duty
           5
                    truck, s, 1999 to 2016, Super Duty trucks, are still on
           6
                    the roads of the United States of America?
           7
                    I think I already answered that, no, I don't have that
           8
              Α
           9
                    information.
          10
                    Have you asked?
          11
                    Asked who.
          12
              Q
                    Anybody?
          13
                    I haven't asked anybody, no, it's not information I need
          14
                    for my analysis in this case.
          15
                    Well, somebody at Ford could tell the ladies and
          16
                    gentleman of this Jury how many of these trucks are still
          17
                    on the road in the United States of America; couldn't
          18
                    they?
                         MR. PEELER: Your Honor, again, this is just
          19
          20
               testimony from the lawyer, not from the witness.
          21
                         THE COURT: He can testify based on his knowledge
          22
               whether there's somebody with Ford that would have that
          23
               information, if he's got personal knowledge of that, he can
          24
               answer that question.
```

BY MR. BUTLER: Resuming.

```
10:57:47AM 1
                    Would you answer that question, please, sir?
              Q
                    I don't know, I don't know if somebody has that specific
              Α
           3
                    knowledge.
                    Would you agree with me that that specific knowledge is
           4
           5
                    in this interrogatory answer?
           6
                    I don't know, I would have to read it, sorry.
           7
                         MR. BUTLER: Your honor, let's take a few minutes,
           8
              it is not very long, he can read it.
           9
                         MR. PEELER: Your Honor, this is the problem.
         10
              you seen this document, no.
         11
                         Well let me read about it, or here why don't you
         12
              read it and let me ask you to say what's in it. That's not a
         13
              proper question, Your Honor, with all due respect.
         14
                                     If you tendered the interrogatory into
                         THE COURT:
         15
               evidence as an admission from Ford Motor Company; is it in
         16
              evidence?
         17
                         MR. BUTLER: We will do so right now, as Plaintiffs'
         18
              Exhibit 36.
         19
                         THE COURT: Any objection to P-36?
                         MR. PEELER: I don't know that all of it would be
         20
         21
              relevant.
         22
                         THE COURT: What particular interrogatory questions
         23
               and answers are you seeking to admit?
         24
                         MR. BUTLER: Go up one page, let me look at.
```

They answered it, our Interrogatory 18, Your Honor,

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10:58:51AM 1
               it has a bunch of tables in it that shows --
           2
                         THE COURT: All right any objection to Ford Motor
           3
               Company's response to Interrogatory Number 18?
           4
                         MR. PEELER: Can I read the question?
           5
                         THE COURT: Yes, sir.
           6
                         MR. PEELER: I don't have an objection to that, Your
           7
               Honor.
           8
                         THE COURT: That's admitted that interrogatory in
           9
               the response.
         10
                         MR. BUTLER: Go to the next page.
         11
                         THE COURT: You just need to establish whether he
         12
               knows about any of this information in here. If he doesn't
         13
               there's no need to continue to question him about it, but
               you'll be able to argue to the Jury what's in this chart.
         14
         15
                         MR. BUTLER: I will not continue to question him
         16
               about, Your Honor, thank you.
         17
                         THE COURT: It's in evidence.
         18
                         MR. BUTLER: Yes, sir, thank you.
         19
              BY MR. BUTLER: Resuming.
         20
                    I asked you before -- Plaintiffs' Exhibit 435-A,
         21
                    please -- I asked you before about stuff you reviewed and
         22
                    so Plaintiffs' Exhibit 435 is an excerpt --
         23
                         THE COURT: Mr. Butler, I hate to interrupt you,
         24
              but, just somebody on the Plaintiffs team needs to redact that
              Exhibit so it only shows the Question 18 and the response, so
         25
```

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11:00:34AM 1
               then when it goes back out with the Jury that's all that goes
               out.
           3
                         MR. BUTLER: We will get it done.
           4
                         THE COURT: Go ahead.
           5
               BY MR. BUTLER: Resuming.
                    Plaintiffs' Exhibit 435 is an excerpt from your expert
           6
           7
                    report and you recognize that first Page as your expert
           8
                    report in this case?
                    I do.
           9
               Α
          10
                    It says, report prepared by Christopher L. Eikey, date of
                    report, April 15<sup>th</sup>, 2024; is that correct?
          11
          12
                    That's correct.
               Α
          13
                    If you look at the next page it states who you prepared
               Q
          14
                    this report for, and who did you prepare this report for?
          15
                    For Ford's Counsel, Ms. Elizabeth Wright.
          16
                    If you go to the next Page, it states under the
               Q.
          17
                    introduction, in preparation for this report I have
          18
                    reviewed and analyzed the material listed in Appendix A;
          19
                    correct?
          20
                    That's correct.
               Α
          21
                    It says, reviewed and analyzed, and you go to the next
               Q
          22
                    Page, it's the first Page of Appendix A; correct?
          23
               Α
                    Correct.
          24
               Q
                    And that has got a separate exhibit number, Plaintiffs'
```

Exhibit 431, I'm not sure why, but, that's Appendix A,

```
11:01:50AM 1
                    list of filed material; correct?
               Α
                    That's correct.
           3
                    If you look at the next page, which is Page 3 of 8, of
           4
                    the Appendix A, you see highlighted some things that
                    you've reviewed and analyzed, now, read to the Jury the
           5
           6
                    highlighted things that you've reviewed and analyzed.
           7
                    It says Ford Brogdon Claimant List.
           8
               Q
                    Listing?
                    Listing, sorry. Ford Brogdon Claimant Listing, F series,
           9
               Α
          10
                    SD.
          11
                    That's Super Duty?
          12
               Α
                    Yes.
          13
                    Okay?
               Q
                    Ford Brogdon Lawsuit Listing, Ford Brogdon Lawsuit
          14
          15
                    Listing, F550 amended, and Ford Brogdon Lawsuit Listing
          16
                    F-series, SD.
          17
                    Again, that's their Super Duty?
               Q
          18
               Α
                    Yes.
          19
                    All of these lists of claims and lawsuits you reviewed
          20
                    and analyzed; correct?
          21
               Α
                    This is a list -- as I said earlier, this is a list of
          22
                    all the materials we would receive in this case and, yes,
          23
                    I'm aware that all of them are in there. I may not do
          24
                    very much analysis on certain aspects of it if they don't
          25
                    support my analysis and the work that I am doing in the
```

```
11:03:48AM 1
                    case.
                    Let me unpack that. You may not do much analysis on them
               Q
           3
                    if they don't support your analysis?
           4
                    If they're not something that is pertinent to my
               Α
           5
                    analysis, right.
           6
               Q
                    What you just said was, you may not have done much
           7
                    analysis on things that did not support your opinion; is
                    that what you said?
           8
                    Right, as in they are not pertinent to what I'm reviewing
           9
               Α
          10
                    for the engineering role that I have.
                    Don't you think lists of claims and lawsuits would be
          11
          12
                    pertinent to the testimony you gave earlier this week in
          13
                    this case?
          14
                         MR. PEELER: Your Honor, I object. You are going to
          15
               instruct this Jury that punitive damages in determining what a
          16
               reasonable amount of --
          17
                         MR. BUTLER: Your Honor, I object to him --
          18
                         THE COURT: Don't tell the Jury what I am going to
          19
               instruct them on, just give the Federal rule of evidence basis
          20
               for the objection.
          21
                         MR. PEELER: It's irrelevant, punitive damages do
          22
               not relate to harm to other individuals that are not parties
          23
               to this case.
          24
                         MR. BUTLER: I'm not getting to harm to others, Your
          25
               Honor, I'm not going to go there.
```

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11:04:49AM 1
                         THE COURT:
                                     That specific objection is overruled.
              BY MR. BUTLER: Resuming.
           3
                    Turn to the next Page if you would, please, sir. And
                    read to the Jury what is highlighted there that you
           4
           5
                    reviewed and analyzed.
                    Ford lawsuits and claims, NOPO; Ford lawsuits and claims,
           6
                    NSPO; Ford lawsuits and claims, PO; Ford lawsuits and
           7
                    Claims, PO other media.
           8
                    Who sent these lists of lawsuits and claims to you?
           9
         10
                         MR. PEELER: Your Honor, I object to that question
         11
              also this outside the scope of the Court's ruling on OSIs.
         12
                         THE COURT: That is sustained.
         13
                         MR. BUTLER: Did Ford to your knowledge do its own
              list of OSIs, Other Similar Incidents?
         14
         15
                         MR. PEELER: Your Honor, that same objection, this
         16
               was in Phase I, the Court ruled on permissible OSIs, that
         17
               evidence has been admitted.
                         MR. BUTLER: I'm not asking about Mr. Herbst's OSIs,
         18
         19
               I'm asking about Ford's.
         20
                         THE COURT: Overruled.
         21
                         MR. BUTLER: Thank you, Your Honor.
         22
              BY MR. BUTLER: Resuming.
                    The question is did Ford prepare its own list of other
         23
         24
                    incidents that Ford considered similar to this incident?
```

Α

These lists are the only lists of other incidents I've

11:06:14AM 1

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seen, it doesn't mean they are similar or not.

- Let me refine my question. Do you have any knowledge of Q anybody at Ford Motor Company, employed by Ford Motor Company, or any of Ford's expert witnesses in this case, or any Ford lawyer ever preparing Ford's own lists of Other Similar Incidents?
- These lists that I received are prepared by Ford to my knowledge and like I said it is all of the pertinent lawsuits and claims that -- it doesn't mean they're necessarily similar, but it is everything that Ford has in their possession, that's my understanding.
- I understand that, you heard Mr. Peeler's objection, but Q we can't publish all those lists unless they're similar and Judge Land admits it. So I am not going to go into what's on everyone's lists because of the objection.

My question to you is very simple, to your knowledge did anyone employed by Ford Motor Company, or any Ford expert witness for this case, or any Ford lawyer prepare Ford's own list of other similar incidents, yes, or, no? You know or you don't.

Α The only think I can speak to, you've asked me about various people, well, from Ford's perspective these are the lists that they provide and as I said it is not necessarily similar it's just other lawsuits or claims. I haven't found a list myself if you are asking me as the

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11:07:40AM 1
                    expert analysis I did, I ave not found a single other
                    incident that is similar to this one.
           3
                    Third time. Have you seen a list of Other Similar
           4
                    Incidents prepared by anybody on behalf of Ford Motor
           5
                    Company, yes, or no?
           6
                         MR. PEELER: Asked and answered, Your Honor.
           7
                         THE COURT: You can answer directly and then explain
               if you would like.
           8
           9
                    I think I answered you in that I have not found a single
          10
                    other incident that is similar to this one, so there is
          11
                    no list from my analysis. If you are asking me
          12
                    personally.
          13
                    No, sir, that wasn't my question. I understand you say
               Q
          14
                    there's never been another wreck that had a header, a
          15
                    failure, like in this case, I understand that's your
          16
                    testimony Mr. Eikey, we heard that earlier this week.
          17
                    Let me ask my question again.
          18
                         Have you seen a list prepared by anybody on behalf
          19
                    of Ford Motor Company of Other Similar Incidents, yes,
          20
                    or, no, have you seen it?
          21
                    These are the lists that I have received, these are
               Α
          22
                    Ford's lists, they've been provided to you and me, the
          23
                    same.
          24
                    Have you seen it, is the question?
               Q
```

I have seen these lists, yes.

25

Α

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11:08:43AM 1
                    Have you seen a list of Other Similar Incidents prepared
               Q
                    by Ford, yes, or no?
           3
                         MR. PEELER: I think he's answered this question.
           4
                         MR. BUTLER: He hasn't answered it yet.
           5
                         THE COURT: He's asking you whether you've seen a
           6
               list that someone at Ford contends are Other Similar Incidents
           7
               not whether you agree, but whether you've seen a list of
               someone at Ford saying these are Other Similar Incidents.
           8
           9
                         THE WITNESS: To this accident I have not scene?
          10
                         MR. BUTLER: Yes.
          11
                         THE WITNESS: I have not seen that.
          12
                         MR. BUTLER: Thank you, Mr. Eikey's.
          1.3
                         Thank you, Your Honor, those are all my questions.
                         THE COURT: Any examination by Ford?
          14
          15
                         MR. PEELER: We don't have any questions for Mr.
              Eikey, Your Honor.
          16
          17
                         THE COURT: Sir, you are now finally excused, you
          18
              may go.
          19
                         THE WITNESS: Thank you.
          20
                         THE COURT: What does the Plaintiff have next
          21
              Mr. Butler.
          22
                         MR. BUTLER: May I confer with my learned cocounsel,
          23
              Your Honor?
          24
                         THE COURT: Yes.
          25
                         MR. BUTLER: With respect to the evidence phase of
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11:09:58AM 1
               Phase 2, Your Honor, Plaintiff rests.
           2
                         THE COURT: All right does the defendant wish to put
           3
               up any evidence in Phase 2, other than what's already been
           4
              presented?
           5
                         MR. PEELER: If we could have one second, Your
           6
               Honor.
           7
                         THE COURT:
                                    Yes.
                         MR. PEELER: The Defense rests.
           8
           9
                         THE COURT: All right. Ladies gentlemen you've
         10
              heard all of the evidence. I've got a couple of matters that
         11
               I need to take up with counsel before they give their closing
         12
               arguments that it won't last but a few minutes, so I am going
         13
               to have you just go into my conference room so you don't have
         14
               to go back up and down those stairs again. And it will be
         15
              probably about five minutes and we will bring you back in for
         16
               the closing arguments.
         17
               [JURY EXITS COURTROOM]
         18
                         THE COURT: Okay, I just wanted to put on the record
         19
               that I have reviewed the additional charges that the Defendant
         20
               has requested earlier this morning and I have concluded that
         21
               they are either not adapted to the facts of the case or not an
         22
               accurate statement of the law with regard to what should be
         23
               charged to a Jury so I'm not going to give those two
         24
               additional charges.
```

The other thing I want to confirm yesterday nobody

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11:13:05AM 1
               expressed any objection to the verdict form and of course it
           2
              had the litigation expenses and attorneys fees in it, but I
           3
               just want to make absolutely sure now that we've taken that
           4
               out and you've got the verdict form I intend to use that there
           5
               are no objections to the verdict form, it is the same as the
           6
               one we had yesterday that you had a chance to object to, but
           7
               it took out the attorney's fees part of it, that's the only
           8
               change, I just want to make sure nobody objecting to the
               verdict form. Mr. Melton on behalf of Ford?
           9
         10
                         MR. MELTON: No objection.
         11
                         THE COURT: Mr. Butler?
         12
                         MR. LOWREY: None for Plaintiffs.
         1.3
                         THE COURT: How much time do you think you each need
         14
               for the closing arguments? You are going to do the same
         15
               thing, it's going to be give your main argument and then you
         16
               will have some time for rebuttal.
         17
                         MR. BUTLER: Your Honor, it's not going to be very
         18
               long and if I can do without having to take off my watch I can
         19
              make it even shorter, I think, I just went through my notes, I
               don't know how much time it will take.
         2.0
         21
                         THE COURT: Less than an hour total.
         22
                         MR. BUTLER: Yes, sir.
         23
                                     You're not going to need an hour are you
                         THE COURT:
         24
              Mr. Peeler?
```

MR. PEELER: Your Honor, I've been sitting here a

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11:14:19AM 1
               few weeks, I've got to take --
           2
                         THE COURT:
                                    How much do you need?
           3
                         MR. PEELER: An hour's fine.
                         THE COURT: No more than an hour.
           4
           5
                        MR. PEELER: I want equal time to Mr. Butler.
           6
                         THE COURT:
                                     I'm going to have the outer limit being
           7
               one hour but I can't imagine y'all will take an hour.
           8
                         MR. PEELER: Your Honor, just to clarify as in the
               first phase, he's required to make --
           9
         10
                         THE COURT: He's going to have to ask for an number
         11
               in his first phase, if he is going to ask for a number.
         12
                         MR. BUTLER: Yes, sir. I'm still debating. Could I
         13
              have just a couple of minutes to write some stuff on the
         14
               flip-chart, so we don't waste the Jury's time?
         15
                         THE COURT: Yes, sir.
         16
                        MR. BUTLER: Save the Jury time.
         17
                         MR. MELTON: Can I clarify for the record that the
         18
               Court denied our request that was filed in Document 363, I
         19
               just want to make sure that's clear for the record.
         20
                         THE COURT: Is that the 7:37 this morning one?
         21
                         MR. MELTON: Yes, Your Honor, I just want to connect
         22
               the two back to.
         23
                         THE COURT: Yes, that was the one that requested
         24
               those two Jury charges.
         25
                         MR. MELTON: Yes, Your Honor.
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11:16:38AM 1
                                     I did deny that.
                         THE COURT:
                         Just so the record will be clear I'm not finding as
           3
               a matter of law the ratio may or may not apply with regard to
           4
               an award of punitive damages, but it's my view that that would
               apply post judgment and it should not be instructed to the
           5
           6
               Jury for their consideration if it applies.
           7
                         As I understand it the current makeup of the court
               has not had an opportunity to rule on a lot of these issues
           8
               with regard to punitives; is that correct?
           9
          10
                         MR. EADY: That's my recollection, Your Honor.
          11
                         THE COURT:
                                     They maybe persuaded by Justice Thomas,
          12
               which is going to eliminate a lot of your future legal fees.
          13
               I just try to apply what they say, who ever they are.
          14
                         MR. BUTLER: Thank, Your Honor, for giving me enough
          15
               time.
          16
                         THE COURT: Are you ready.
          17
                         MR. BUTLER: Yes, sir.
          18
                         THE COURT: Mr. Peeler are you ready?
          19
                         Okay, let's bring them in.
               [JURY ENTERS COURTROOM]
          20
          21
                         THE COURT: Okay, ladies gentlemen as with the Phase
          22
               One, the Plaintiffs' lawyer gets to make the opening argument.
          23
               Then the Defendant's lawyer will make their closing argument.
          24
               And then the Plaintiffs' lawyer can come back and make a
          25
               rebuttal closing argument. You should give the lawyers your
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11:21:12AM 1

attention. What they say as I've already told you is not evidence, but it is important for you to listen to what they have to say. Mr. Butler, you are recognized.

## CLOSING ARGUMENTS

MR. BUTLER: Thank you, Your Honor. We apologized to Judge Land this morning and I should have in my opening of phase two apologized to you all too. You all spent time yesterday on this question on litigation expenses and attorneys fees, the bad faith question. We decided last night that we didn't want to pursue that anymore because the focus of phase two ought to be on the Ford Motor Company not us. We apologize to you all for any time we wasted on that yesterday. The Plaintiffs' lawyers, our team, should have had the wit and wisdom to sort of figure that out earlier and we just did not. Sometimes we don't think things through.

This phase of the trial is all about Ford Motor

Company and what's it going to take. Look at this. I want
you to imagine what it's like to go up against an outfit with
that kind of resources and the kind of culture that you've
seen demonstrated in this case. This case from beginning to
end has been about making stuff up on Ford's side. And we've
dealt with it now for -- I forget when we filed suit -- two
years, I guess.

 $$\operatorname{\mathsf{My}}$  wife found this in the library outside the other day, and I thought it was pertinent to the issue -- or she

11:23:01AM 1 thought it was pertinent and I agree with her -- to the issue that's before you today. It's from Martin Luther King Jr.: 3 Injustice anywhere is a threat to justice everywhere. We are caught in an 4 5 inescapable network of mutuality tied in a 6 single garment of destiny. Whatever 7 affects one directly affects all 8 indirectly. Well, that seems to speak to the question, the issue of 9 10 the amount of punitive damages because it affects everybody. 11 Trying to put a stop to this kind of conduct, the kind of 12 conduct you've heard about and seen in this courtroom is 1.3 important, not just with respect to Ford Motor Company but 14 with respect to our society and our culture in general. 15 Remember these are the numbers, there was a question by Mr. 16 Peeler for Ford about ownership of the company. There is the 17 Chairman and there's the Board Member. 18 There was a suggestion, and I am sure we're going to

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hear this from Ford's lawyer in his closing, about Ford's shareholders; and I'll talk more about that if we hear from Ford's lawyers about that. But you know at some point these poor shareholders at Ford should have known about these trucks and these roofs. What you did yesterday and what we ask you to do today; that is try to put a stop to it.

Somebody ought to be paying attention to what Ford

11:24:56AM 1

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executives, Ford management, does and what affect it has on innocent people like Herman and Debra Mills. Remember it's undisputed Ford Motor Company made at least \$520 million in profit by weakening the roofs; that was admitted to Ram Krishnaswami, who has been a Ford corporate representative in the past and is still employed by Ford. We read to you from his deposition way back last week. He admitted they saved \$520 million just from weakening the roof; that's one number for you to consider. Another is this, other numbers are -- and this is undisputed -- this came from Ford Motor Company. Dr. Brooks didn't testify about this. This is a Ford Motor Company document, Plaintiffs' Exhibit 1-A, please, that you've seen and put the numbers up here. Profits before taxes from selling these trucks \$25.3 billion dollars. Profit per truck '99 to 2009, \$3,194; and 2010 to 2016 \$7,952 per truck. It's undisputed that some 5.5 million of them were sold. It says right there in that document. Mr. Herbst testified that over 3 million of them are still on the road. What's it going to take? Ford is not going to warn anybody who is riding around in those trucks with this roof that --MR. PEELER: Your Honor, I object. The Plaintiffs have withdrawn their failure to warn. There is no failure to

That's an improper objection.

This

warn claim in this case because they abandoned it.

MR. BUTLER:

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11:27:06AM 1 gd
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goes to the amount of punitive damages Your Honor.

THE COURT: Overruled.

MR. BUTLER: Thank you, Your Honor. Ford is not going to warn anybody about the dangers of riding around in there is over 3 million trucks that are still on the road; not going to warn anybody that if you have the misfortune of rolling over there's a high probability you will be killed, or paralyzed, or otherwise injured. Ford is not going to warn anybody about that. How do I know Ford is not going to warn anybody about that? We had a closing argument yesterday. Did Ford's lawyer say a word about Ford has decided all of a sudden it's going to warn people of those dangers? Wait to you see if you hear that today. They haven't warned for the 26 years they've been selling these trucks and known about people getting killed; and they've known about roof crush in these trucks in rollovers.

There's another figure that's important on this

Plaintiffs' Exhibit 1-A and I should have written it up here.

Look under the State of Georgia, this again comes from the

Ford Motor Company. How many trucks sold in the State of

Georgia? 156,666. Profits before taxes for those trucks

\$695 million dollars; that's another number. You'll have this

exhibit, look at it. Total profits before taxes, U.S.

\$25.3 billion. Profits in Georgia \$695,000,000.

I would respectfully suggest to you ladies and

11:28:57AM 1

saved from weakening the roof in the nineties, \$520 million; those two numbers are the floor. You gotta go above that if you want to have any hope of even trying to stop this and trying to make Ford warn people of the dangers.

gentlemen that those two numbers: \$695, and the number they

Judge Land -- The way a trial works is the lawyers argue about what the Judge ought to tell you in his charge or his instructions. Then the Judge decides what he is going to tell you in his instructions. And then he gives us a copy so we know what he's going to tell you. I want to talk about some of the things that Judge Land is going to tell you.

The first thing is this: The measure of punitive damages should be determined by your enlightened conscience as the fair and impartial Jury. In considering the amount of punitive damages to impose you may consider the following factors: 1) the nature and reprehensibility of the Defendant's conduct; that's where you remember all of the phase one evidence. No excuse for selling to Herman and Debra Mills a 2015 model year F250 with a roof that had a 1.1 strength to weight ratio. When the same year Ford knew because Ford knows safety roof crush matters -- roof strength matters for safety -- the same year Ford put a roof on its lighter F150 of 5.85. No excuse for that. Talk about reprehensible.

Ask yourself, has anybody come before you from the Ford Motor Company to explain why they did that? Selling that

11:30:55AM 1

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weak roof all those years and to Mr. and Mrs. Mills was reprehensible. Not even coming before you to explain why in the world they did that is also reprehensible.

Number two, the extent and duration of the defendant's wrongdoing and the likelihood of its recurrence. It's been going on for 26 years. They still haven't warned anybody of the danger. There's nothing, nothing that you've heard that tells you that Ford is going to warn anybody of the danger. Failure to warn people of the danger in something as far as we know is going to occur. There's nobody from Ford is here to tell you they are going to warn people.

Number three, the intent of the defendant in committing the wrong. The intent was profit; that is why they did it, to save money.

Number four, the profitability of the defendant's wrongdoing. You just heard that from Ford itself; that's how much they made in profits before taxes from selling these trucks. That's pretty profitable \$25.3 billion dollars, that's kind of like Bryant Buchner when they claimed he made \$1.3 billion dollars; do you remember that? And he's still traveling around and testifying. But this has been really profitable for Ford Motor Company. The financial circumstances, that is the financial condition and net-worth of the defendant. Dr. Brooks gave you that and Plaintiffs' Exhibit 1-A which comes from Ford gives you that.

11:32:29AM 1

Ladies and gentlemen, I respectfully submit that you've got to show Ford Motor Company that people like Mr. and Mrs. Mills getting killed, or paralyzed, or injured is not just a cost of doing business. They treated it like the cost of doing business. All these lawsuits and claims, all these OSIs you've heard about. The 41 cases that one little small engineering firm in California has worked on. Ford knew about what was happening. Why didn't they do something to stop it?

Ford Motor Company has a really good engineers. The ERSP team proved that. Remember, don't forget that team of about 20 engineers in 16 months designed a roof for this truck. Enhanced Roof Strength Project for Super Duty Trucks, for this truck, that was five times stronger -- and this is the kicker -- cheaper to build. They could do it. Great engineers.

The executives never used that roof. Look at the 2009, 2011, 2015 F150s. 2009 is three times stronger. 2011 four times stronger. 2015 five and half times stronger. The engineers know how to do it. They were ready and willing to do it. Why didn't the executives get it done? Remember this, and this is perhaps the best evidence that I said earlier, the fact that a huge amount of punitive damages is necessary. Ford to this day claims this roof is absolutely safe, which is preposterous.

Remember this also because this came up and I forget

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which witness from Ford was examined about this. In one of the examinations, Ford's lawyers made the point that only 3 percent of all wrecks in the United States are rollover wrecks. And I can't remember if that's accurate or not, but the percentage of all wrecks that are rollover wrecks is low; that's correct. I think it may be more than 3 percent. Remember what Mr. Eikey told you earlier this week. He admitted that about 25,000 people get killed every year in rollover wrecks; that's a lot of people 25,000; that's not chump change that's people like us get killed every year in rollover wrecks. And the chances of them getting killed are many, many times greater if they are riding around in a truck with a roof this weak.

With respect to how much remember this. You heard the Ford lawyer's closing argument yesterday. No remorse. one here from Ford. No promise even from the Ford lawyers that Ford is going to do anything. No promise from the Ford lawyers that Ford is going to warn people. What did we see from Ford Motor Company yesterday? There's nothing wrong with There's nothing wrong with our roof. It's all Mrs. our roof. Mills' fault. Blame the victim that's what we have got.

When I was a young lawyer there is a famous lawyer named Louie Nizer and when I was just starting out I heard about him. He had written about seven books. I bought all of his books. I bought them in paperback because I didn't have

11:36:23AM 1 any money. And I started reading through them. I was about 2 on the third one I think. I read what he said that sometimes 3 you have stay up all night before trial to get ready. And I quit reading his books because I thought he's either a fool or 4 5 a liar because you can't stay up all night and try a case; 6 that's crazy. But he did say one thing that I always found 7 was interesting that is he said, each side presents its best profile and the jury sees truth in the face. Think about it. 8 That bothered me too because I don't agree with that. 9 I don't 10 agree that each side should present its best profile. 11 never agree with the idea that a party to a lawsuit or a 12 lawyer ought to engage in just making stuff up. And that's 13 what you all have seen from Ford lawyers because they are here 14 for Ford, nobody else is here from Ford. Ford has just been 15 making stuff up; that is relevant to your decision about how 16 much is enough. 17 There are lots of reasons the amount should be huge. Remember Plaintiffs' Exhibit 133-A, that's the Michael Lee 18 19 edits to the Jason Balzer memo. Jason Balzer was a member of 20 the ERSP team and he wrote this memo that we put into 21 evidence. It's the one remember on Page 2, it says; why is this important building a stronger roof? Why is this 22 23 important? One of the things he talked about was lawsuits. 24 This was 2005, this young engineer -- then young, he's not

young anymore -- then young engineer at Ford is saying we want

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to build a five times stronger roof because of lawsuits.
11:37:58AM 1
               That's 17 years before Mr. and Mrs. Mills got killed. Jason
           3
               Balzer wrote this memo and then Michael Lee edited it and he
           4
               took out a bunch of words. You all saw that during Balzer's
           5
               deposition.
                         Michael Lee works in the "Automotive Safety Office".
           6
           7
               That's what they call the office where people like Michael Lee
           8
               and Chris Eikey work whose job it is to make stuff up to
               defend Ford in lawsuits. You heard Mr. Eikey again today.
           9
                                                                           So
         10
               we're interested in what did Michael Lee edit out of young
         11
               Jason Balzer's memo: "honest"; "collapse"; "failure"; "crash";
         12
               "safety". He took them out. And he took out that whole
         13
               paragraph about why is this important and the reference to
         14
               lawsuits.
         15
                         What do you do with an outfit like that? What do
         16
               you do with an outfit that sells these trucks with an
         17
               indisputably weak roof, weakest in the whole fleet of them,
         18
               Ford Motor Company? For 18 years, and 26 years later still
         19
               says it's absolutely safe and who sends somebody from what
         20
               they call the Automotive Safety Office to take out words in a
         21
               young engineer's memo like honesty.
         22
                         Remember I asked Mr. Balzer. Mr. Balzer, as an
         23
               engineer, is there anything wrong to you with the use of those
         24
               words?
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He said, no, sir.

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11:39:42AM 1

close now and say this. Again, like I said yesterday, who gets what is irrelevant; something you should not consider.

That was true yesterday when we were talking about money for the family. It's a hundred times more true today when we're talking about money to stop misconduct and wrongdoing.

That's what you're dealing with here. I'm going to

When you consider how much remember this. In the Supreme Court of Georgia in Atlanta there is behind the Justices when they come in and sitdown at the bench, there's nine of them now. Engraved above their heads in big letters are the latin words Fiat Justitia Ruat Caelum. Fiat Justitia Ruat Caelum. I don't know if any of you all understand Latin. I sure don't but I looked it up a long time ago and what that means is: Let justice be done though the heavens may fall.

So when you are back there talking about how much that's what we are going to ask you to do. Let justice be done though the heavens may fall. Do the best you can to try to deter to put a stop to this. No compromises. No time for compromises. You only got one shot to try to put a stop to this. No compromises.

Thirty years ago I was trying to a case and we were asking jurors questions. The lawyers were asking jurors questions and I can't remember what question I asked. This older lady said to me about serving on the jury she said, you come to court for justice. But we are to the part of the case

11:41:44AM 1

where this is not just the Mills family seeking justice. This is your opportunity to do justice on behalf of everybody.

JFK said in his inaugural address: "Let us ask God's blessing and his help but knowing that here on earth God's work must be our own". We can make a difference each one of us and you 12 or you 11 now collectively. You are given a great opportunity and with opportunity comes a duty to try to put a stop to this. You can help people none of us will ever know or even know of.

I decided to become a lawyer when I watched the movie To Kill a Mockingbird. I don't know if y'all seen that great movie. I watch it all the time. I've got photographs screenshots on my office walls of scenes from To Kill a Mockingbird. I was 11 and I remember Atticus Finch at the end of his closing argument said -- it was all a male jury then -- they didn't have ladies on the jury back then in '62 -- He said gentlemen do your duty. Opportunity means duty.

How much? This is the hardest part of this kind of job because you don't want to shock people so it's up to you really. How much you think is enough to try to stop it is up to you, but keep in mind these numbers. At Ford Motor Company every year they retained what they call cash and cash equivalents every year, piggy bank money, \$22 billion; that's on hand every year. Enterprise value that's what the corporation is really worth \$240 billion. Profits total

11:44:11AM 1

\$25.3 billion just from selling these trucks. It's been two and half years since the wreck; 25 years since they first started selling these trucks. I don't know how much to ask you for. I really don't. It's up to you. It certainly cannot be less than the \$520 million they saved in the nineties or the \$639 million that they made through selling these trucks in Georgia. It ought to be more. These trucks are all over the United States of America and elsewhere in the world. We're talking about the United States of America today though. And people are riding around in them every day. That brings up another question that's perturbed me from the first time I got involved in learning about these trucks.

Why would the executives at Ford put such a far stronger roof in the F150 than in the F250, F350, and 450?

Nobody has ever answered that question. I brought it up I think in opening statement. Nobody has ever answered that question: not a Ford executive, not a Ford witness, not a Ford expert, not a Ford lawyer. Why would you do that? Who rides around in these super duty trucks? Farmers, ranchers, construction workers mostly they are built for working people. F150s are kind of show boats. They are good trucks. I'm not disparaging F150s at all but heavy-duty trucks are work trucks. Why would you put a great roof on the F150 and an awful roof on the F250? Think about that when you think about how much is enough.

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11:46:05AM 1
                         I would ask that you return a verdict of not less
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              than $10 billion in punitive damages; $520 or $639 million
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              ought to be the least. You can award any amount you want to
              but to get the message to Ford's executive suite, and try to
           4
           5
              change the culture, and try to put a stop to this; we ask you
              to return a verdict of not less than $10 billion. Thank you
          6
          7
              so much. Thank you Your Honor.
          8
                         THE COURT: Mr. Peeler.
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                        MR. PEELER: Your Honor, may we approach before I
              give my closing, please?
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         11
                         THE COURT: Yes, sir.
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                         MR. PEELER: Did you say $10 million or $10 billion?
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                        MR. BUTLER: I thought I said billion.
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                        MR. PEELER: I just wanted to clarify that.
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                        MS. WRIGHT: I think you said million and then you
         16
              changed it to billion.
         17
                         MR. PEELER: I think he changed it to billion.
         18
              Whatever he said I just want to know what it was.
         19
                         THE COURT: He changed it to billion if he misspoke.
         20
              Is that it?
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                         MR. PEELER: Also there is a Plaintiffs' Motion In
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              Limine Number Eight about arguing that the impact of the
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              punitive award will affect operations or employees of Ford.
         24
              Your ruling was that we can't argue that until we established
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              relevancy. Through my questioning of the economist I
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11:48:01AM 1
              established walking through the expense line that those
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              expenses include paid salaries, doing research and
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              development, and all of those things. And then I also
              established through him that their rainy day fund is only
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              $17 million. So he's asking for $10 billion; that is going to
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              have an impact and I should be allowed to argue that because
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              it's relevant --
          8
                         THE COURT: You can argue that.
                        MR. PEELER: I just didn't want to do it without
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         10
               checking with your first.
         11
                        MR. BUTLER: We object to it, Your Honor.
         12
                        THE COURT: Okay.
         13
                        MR. BUTLER: Your Honor, may I clarify misspeaking
         14
              to the Jury?
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                         THE COURT:
                                    Okay. You have an opportunity to come
         16
              back in your rebuttal but if you want to clarify.
         17
                         MR. BUTLER: I want to do it now. I am told that I
         18
              may not have been clear and I might have used a M instead of a
         19
                  When I said 10-something I meant $10 billion with a B.
         20
              Thank you very much.
         21
                         THE COURT: Mr. Peeler.
         22
                        MR. PEELER: Thank you, Your Honor. I gotta tell
         23
              you something. I'm not a good storyteller. I'm not good at
         24
              quoting people. I'm not good at being entertaining.
         25
              tried to be like Mr. Butler you guys would see through it so
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quickly you wouldn't listen to a word that I said. I'm just going to talk to you about the way that I see the case. And the way that I believe would be a fair amount of punitive damages under the circumstances of this case.

You heard the aggravating factors; that's what I told you in opening. Mr. Butler is going to talk about the aggravating factors. Now I am going to ask you to consider the mitigating factors. Those things that happened that you heard about in this trial that makes things less severe. The factors that show good faith.

Now, the Court has told you that companies act through people as their employees. So here's a mitigating factor. Over a thousand engineers spent five-years developing this truck. You might disagree with this roof design, but I hope that you would consider that it shows good faith that that many people, put that much time, and a company put that much resource into developing a vehicle.

Number two, Ford's engineers were on the forefront of designing, developing, and incorporating two state-of-the-art enhanced safety features in that F250 truck. The side canopy airbag and the roll stability control. Now you might believe that Ford could've done more but incorporating safety features like that, spending time and money to develop safety features like that; that shows good faith. Ford's engineers incorporated ten safety features into

their restraint system to protect the occupants. Only two of those were required by the law. Incorporating those safety features that shows a commitment to safety innovation; that is good faith.

The Alliance of Automotive Manufacturers is made up of 16 manufacturers. They all agreed with the research and the testing that showed that the most effective way to increase occupant safety was through the stability control, the side canopy airbags, not increasing roof strength.

Plaintiffs' experts disagree with that. Ford's experts and the industry agree with that. But Ford's reliance on research that other folks also rely on that shows good faith not bad faith. Everybody agrees that there is no injury proof vehicle design. Rollover crashes are 3 percent of crashes. Pitchover crashes are only 2 percent of that 3 percent.

Investing in safety features like the side canopy airbag and the stability control steering to try to protect what is thankfully, a small fraction of individuals who are involved in car accidents demonstrates good faith. Here's the reality. This roof, the design that's at issue in this case, has not been sold in a truck manufactured from model years 2017 to present. Those trucks are not being manufactured or sold today; that's a mitigating factor.

The Court is going to give you several legal

11:53:26AM 1

principles to consider when you are determining an appropriate amount of punitive damages. Number one, Mr. Mills' injuries have been made whole by your award of compensatory damages in phase one. Any damages in phase two should not be to compensate the families of Mr. and Mrs. Mills or the injuries of anyone else. The Court is going to tell you that. These damages cannot be used to compensate for the injuries of Mr. and Mrs. Mills or the injuries of anyone else. You have done your duty as it relates to the families of Mr. and Mrs. Mills; that was phase one. You did your duty.

Legal principle number two, the proper party to bring a punitive damages claim is James Edward Brogdon, Jr. as the executor of the estates of Mr. and Mrs. Mills. You will see that -- if you pull up -- I'm going to show you what the jury instructions are for punitive damages that you will have back with you. Right there in the first line it's going to say: The proper party to assert the punitive damages claim is James Edward Brogdon, Jr. as the executor of the estate of Mr. and Mrs. Mills.

Now, you awarded in phase one \$500,000 to the estate for pain and suffering of Mrs. Mills and \$5 million to the estate of Mr. Mills. Any punitive damages award that you make should be both reasonable and just in light of this previous award of \$5.5 million in damages to these estates; that's the legal principles. You are looking on the screen there about

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the legal principles that the Court is going to provide to you.

Mr. Butler has asked you to award \$10 billion dollars. That is an eye-popping amount of money particularly when you consider that crashes like this are only 2 percent of the 3 percent of crashes. That request for \$10 billion is contrary to the Court's instruction because it's not reasonably related to the \$5.5 million that you awarded to these estates. A punitive damages award should not exceed the damages awarded to the estate, so in this case should not exceed the \$5.5 million.

Mr. Butler attempts to tie his number as I told you this in the opening, to the sales of trucks to other people, but that is contrary to what this Court is going to tell you. The Court is going to tell you that your award of punitive damages may not punish Ford for any impact of its conduct on individuals who are not parties to this case. So don't punish Ford on the sale of vehicles to other people because you can't punish Ford on the impact on its conduct on individuals who are not in this case. That's why those sales numbers should not be used to come up with an appropriate amount of punitive damages.

The same with the enterprise value, the cash on hand, all of those things; that's why you don't use the value of the enterprise; you don't use the sales numbers; you don't

look at the net worth of the company. Because you don't want or you can't -- I should say punish -- Ford for the impact it may have on other people who are not parties to this case.

Again, in this case you got to think about the evidence that

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you heard.

Mr. Herbst testified that between \$6 and \$9 per vehicle would have been saved had this roof been incorporated; that means that profitability that's not a guide for an appropriate amount of punitive damages in this case.

Now Mr. Butler, he also attempts to get you to award \$10 billion dollars because a Ford representative was not at this trial. But, again, whether a Ford representative or Ford executive is at this trial or not at this trial; that's not evidence. It certainly isn't related to the \$5.5 million that you awarded to the estates of Mr. and Mrs. Mills.

I want to take a minute and talk about lots of accusation about Ford could have brought this. Ford could have brought this person. You didn't see anybody from Ford here. You all know how the system works. These lawyers have access to anybody they want. If you have any question about that some of the Plaintiffs' evidence, they played to you the videotaped depositions from 2017. Why? Because they had access to anybody that they thought had information that was relevant to this case. So don't penalize Ford for its decision on what witnesses to call. The Plaintiffs can call

11:59:10AM 1

anybody they want to that they think has information relevant to this case including: Ford executives, Ford employees, Ford witnesses. You saw it in the depositions that went all the way back to 2017.

Now, make no mistake, Ford hears your verdict. Your message has been sent loud and clear on what you awarded to these Plaintiffs. Through that award you told Ford and the employees which act on Ford's behalf that you believe that the roof was defective. Ford hears that. If any juror says that Ford still needs to be deterred, remind that juror that the roof has not been manufactured or put in a production vehicle since 2016.

If a juror wants to punish or deter Ford because they think a Ford executives should have testified at the trial, remind them that is not evidence. Punitive damages are intended to punish and deter Ford for the design of the roof in this case, not for its lawyers who decided who should and who should not testify at trial.

Now, this is a sad case. Two people lost their lives, but you've compensated the family. You have done your duty. There is no reason to further punish Ford. There's no reason to deter Ford. You heard the economist's testimony and that is Ford is owned by its shareholders. Ford responsibly manages the value of its company so they can have a share price that goes up for those employees, and individuals, and

12:01:08PM 1 families, and pension funds, and retirement accounts that hold 2 that so they can return money to those shareholders. 3 You have done your duty. You have done your job. You have compensated what you believe in your enlightened 4 5 conscience is an appropriate amount to the families of Mr. and 6 Mrs. Mills. Ford has heard you. Thank you for your service. 7 THE COURT: All right Mr. Butler, you may give the final rebuttal. 8 9 MR. LOWREY: Could I have just a second with 10 Mr. Butler? 11 THE COURT: Yes. 12 REBUTTAL CLOSING ARGUMENT 13 MR. BUTLER: Thank you, Your Honor. Ladies and gentlemen, I'll be brief or I hope I'll be brief. 14 15 whole lot here to unpack. 16 First Mr. Peeler told you, Ford's lawyer told you, 17 "Ford heard your message". And then what did he say? Let's talk about the rest of the story. We heard about that in 18 19 opening statement. Remember the rest of the story. Let's 20 talk about the rest of the story. He says, Ford heard your 21 message. Then he says, it's our fault no one from Ford is 22 here. I've taken the depositions of lots of Ford engineers. 23 We had a lot more than -- four that we played. We had a lot 24 more than four in the can.

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Judge Land doesn't like us to waste time.

12:02:40PM 1

no reason to play other depositions. We never did get a deposition of a Ford executive. It's not our fault nobody from Ford came to explain these decisions, no executive came to explain these decisions. Then Mr. Peeler said -- one of the last things he said -- is that there is no reason to punish or deter Ford. This is right after he said Ford has heard your message. You made that decision yesterday when you wrote, yes, to punitive damages. You decided to punish Ford and deter Ford. We're talking about an amount. He says Ford has heard your message. They are still disputing what you decided yesterday.

Mr. Peeler told you that you may not consider Ford's financial circumstances. You're the one the Judge is going to charge. I'll read it: You may consider the following factors -- there's six of them -- the last one is this, "the financial circumstances that is the financial condition and/or the net worth of the defendant" this stuff.

Here we are at the end of trial and Ford is still paying lawyers to make this stuff up. But he says you may not consider their financial circumstances; that's just not true. You're fixing to hear it from Judge Land. He showed you a screenshot that the estates are the ones that made the punitive damages claims; that wasn't even subtle. That was very transparent. His point was to tell you who might get the money if it's ever collected after, someday. That's not a

12:04:20PM 1 proper consideration when it comes to the amount of punitive 2 The punitive damages is focused on Ford. Up here 3 they are saying Ford has heard your message and they're still 4 trying to convince you not to do your legal duty, but to focus 5 on who might get some money. Ladies and gentlemen, that is 6 reprehensible. 7 Ford had its last chance through this particular lawyer to stand before you and express remorse, state an 8 9 apology, or say that Ford is finally going to warn people of 10 the danger. Did he do it? No, that's reprehensible. 11 Reprehensibility is a big deal when it comes to the amount of 12 punitive damages as you'll hear in Judge Land's charge. 13 One of the first things he said was that a thousand 14 engineers spent five-years designing this roof. What is the 15 Executive Summary PX number? 16 MR. PHILYAW: 181. 17 MR. BUTLER: 181, please. Remember that? 18 what he said. He says we're trying to blame the engineers. 19 You saw this document. You've heard Mr. Sal Caruso testify that this document was a cost-containment. This document told 20 21 Ford engineers to take metal and parts out of the roof they 22 had already designed. And you heard Mr. Krishnaswami, we read 23 his deposition, testify that this exercise of weakening the

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roof saved Ford \$520 million; which means it made Ford another

\$520 million in profit. Ford is still making stuff up even

12:06:09PM 1

after your verdict yesterday.

Ford's lawyer talked about safety features.

Remember he talked about safety features in the restraint system? We objected to Roger Burnett's testimony because they don't claim the restraint system was defective. They were both wearing seatbelts and shoulder belts. No claim. I

forgot who cross-examined Mr. Burnett; that was Mr. Lowrey.

Mr. Lowrey got Mr. Burnett to admit that in his direct examination he never said the word roof a single time. The case is about the roof. It's all a diversion. Here we are at the eleventh hour when Ford has a chance to get up here and apologize, express remorse. They are still trying to divert your attention away and divert your attention to who might get some money. Divert your attention away from the roof by talking about other safety features.

He brought up the side canopy airbag. Remember, I brought this up yesterday in my closing argument because Mr. Eikey testified about this. The first time Ford put a side canopy airbag was in the 2002 Ford Explorer. I'd like to have a Ford witness I can ask the question, not Mr. Eikey -- somebody who might answer a question -- a Ford witness to answer the question. Now, why in 2002 did Ford put a side canopy airbag in the Explorer? The reason is marketing. Marketing. They put it in their TV ads and they put it in their product brochures to market safety. They put that stuff

12:07:48PM 1

about the side canopy airbag in the 2015 F250. It did Mr. and Mrs. Mills a lot of good didn't it. Huh? You got an airbag going off right here and the roof is crushing down on their heads. I mean this is ridiculous; it's misleading. It's an attempt to divert you away from the issue, which is failure modes: header, A-pillar, B-pillar.

At the eleventh hour Ford's lawyer gets up here and talks about roof crush doesn't matter. They all agree that roof crush doesn't matter. We've been through that. NHTSA rejected that argument. IIHS rejected that argument. Ford itself rejected that argument when it put a much stronger roof on the F150 and when it told Mr. Baccouche he could publish his paper saying roof strength is crucial to preventing injuries. This is made up stuff from Ford's lawyers and testifiers. Everyone agrees that roof strength is crucial except Ford's lawyers and testifiers.

Mitigating factors. He said a mitigating factor is the fact that finally, blessedly, Ford is not selling trucks with this weak roof anymore. Ladies and gentlemen, there is still over 3 million of them on the road; that's undisputed. Ford is still insisting they are absolutely safe. I thought maybe at this phase of the trial Ford would put a witness on the stand and say, well, we take it back. We admit these roofs are dangerous. We admit these roofs are not absolutely safe. Have they done that? No. That's reprehensible.

12:09:39PM 1 That's why you need a huge amount of damages. Somebody's got to reach them. I can't reach them. I've worked my tail off 3 for a lot of years and have made little progress, but you can 4 reach them. The danger is still there. Mr. Peeler said Ford respects your decision. 5 6 haven't seen anything that I think shows Ford Motor Company 7 respects your decision and again there's not even anybody from 8 Ford here. Ladies and gentlemen, again, we thank you for your service. And we simply ask that you do your duty. 9 10 everything you can to try to put a stop to this. Thank you 11 very much. 12 Thank you, Your Honor. 13 MR. LOWREY: May we approach on a charge matter 14 before you charge the Jury? 15 THE COURT: All right, come forward. 16 MR. LOWREY: This is the charge. Here's the 17 I am obviously not attacking Mr. Peeler, but his concern. 18 argument using this part of your charge -- any awards you make 19 should be both reasonable and just in light of your previous 20 award of damages -- He came very close to suggesting to the 21 Jury that your instruction means that it can't be more than 22 5.5 and the Jury shouldn't be left with that confusion. So we 23 would ask that you add that sentence right after the any 24 awards sentence. I will show it to you.

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MR. PEELER: Your Honor, Mr. Butler argued a bunch

12:12:01PM 1 of the factors about value. I argued the factor about taking into account your award. That's just arguing highlighting one 3 element over the other. Then you'd have to go back and highlight every single element, put some limiting instruction 4 on all the other elements. 5 6 THE COURT: I'm going to give the charge as I 7 indicated previously that was not objected to. I'm not going to revise it. 8 MR. LOWREY: I hear your ruling. May we make a 9 record afterwards, is that okay with you, Your Honor? 10 11 THE COURT: Yes. 12 JURY CHARGE 13 THE COURT: Yes. This is going to take long two-and-a-half-pages and you'll have a copy of this with you 14 15 back there in the Jury room. 16 You have decided to impose punitive damages against 17 Ford Motor Company in this case and next as you now know you 18 must determine the appropriate amount of those punitive 19 damages. I'm going to now give you instructions that explains 20 the law with regard to that job you have of determining the 21 amount of punitive damages. 22 As I instructed you previously the proper party to 23 assert the punitive damages claim is James Edward Brogdon 24 Junior, as executor of the estates of Debra Mills and Herman

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Mills.

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12:13:38PM 1
                         In determining the appropriate amount of punitive
               damages you should consider all the evidence that was admitted
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               in the first phase of the trial, plus any evidence that's been
               admitted in this most recent phase of the trial.
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                         You should also bare in mind that Plaintiffs' injury
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           6
               has been made whole by your award of compensatory damages.
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               The sole purpose of punitive damages is to punish, penalize,
               or deter the Defendant in the amount you impose should reflect
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           9
               that purpose only.
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                         The measure of punitive damages should be determined
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               by your enlightened conscious as a fair and impartial Jury.
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                         In considering the amount of punitive damages to
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               impose you may consider the following factors.
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                         One, the nature and reprehensibility of the
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               Defendant's conduct.
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                         Two, the extent and the duration of the Defendants
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               wrongdoing and the likelihood of its recurrence.
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                         Three, the intent of the Defendant in committing the
          19
               wrong.
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                         Four, the profitability of the Defendant's
          21
               wrongdoing.
          22
                         Five, the amount of actual compensatory damages that
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              have been awarded.
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                         And six, the financial circumstances. That is the
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financial condition and/or net worth of the Defendant.

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In making your award you should consider the degree of reprehensibility of the Defendants wrong doing. You should consider all the evidence both activating and mitigating to decide how much punishment the Defendant's conduct deserves and what amount of punitive damages is necessary to deter similar misconduct.

In assessing reprehensibility, you may consider whether the harm caused was physical as opposed to economic, the conduct showed an indifference to or recklessness disregard of the health or safety of others, and the conduct involved repeated actions or was an isolated incident.

When I say that you may consider whether Ford Motor Company's conduct involved repeated actions I mean you may consider whether and to what extent Ford Motor Company engaged in repeated misconduct similar to the misconduct that harmed Debra and Herman Mills.

Although you may consider such evidence in determining the amount necessary to deter similar misconduct as well as how much punishment Ford Motor Company's conduct deserves in this case, I caution you that Ford Motor Company may only be punished in this case for the conduct that harmed Debra and Herman Mills.

Therefore your award of punitive damages may not punish Ford Motor Company for any impact of his conduct on individuals who are not parties to this case.

12:16:44PM 1

Any award you make should be both reasonable and just in light of your previous award of damages the conduct and circumstances of the Defendant and the purpose of punitive damages.

Your verdict should be a true verdict based upon your opinion of the evidence according to the laws given you in this charge, you are not to show favor or sympathy to one party or the other.

It is your duty to consider the facts objectively without favor, affection or sympathy to any party.

I have prepared a verdict form for you and it is very simple, I don't think I need to pull it up on the computer.

Edward Brogdon, Jr. as executor of the estate of Debra Mills and James Edward Brogdon, Jr. as the executor of the estate of Herman Mills jointly and against Ford Motor Company in the amount of and then there's simply a blank for you to insert that amount, and then your Foreperson would sign and date the verdict form and return it and I will publish it in open court.

All right, Mr. Gunn will make sure that you have the additional exhibits that were admitted during the second phase and you will also have the courts instructions and this verdict form.

12:18:05PM 1 You may go and start your deliberations when all those exhibits have been delivered to you. 3 Any objections to the charge other than those that have been previously stated for the record for the Plaintiff, 4 5 Mr. Lowrey? 6 MR. LOWREY: We want to put on the record, what we 7 talked about. We object to the Court's refusal to charge language 8 the same or functionally similar to, that does not mean that 9 10 your punitive damages --11 MR. BUTLER: Let me interrupt a minute. This is 12 what we talked about at the bench conference. MR. LOWREY: Yes. 1.3 14 MR. BUTLER: So it's on the record. 15 THE COURT: Yes, this was talked about at the bench 16 conference before the court gave its charge and the court 17 considered it and decided it would not give the requested supplemental charge. Go ahead and put it on the record. 18 19 MR. LOWREY: We asked him to put in a sentence that 20 I was reading, that does not mean that your punitive damage 21 award is limited to the amount we previously awarded in 22 compensatory damages. To be clear it's not the particular 23 language we are insisting on, it is the concept. 24 We wanted that to come after the sentence that

25

starts any awards you make on Page three of the Courts charge

12:19:50PM 1 we consider the request to be timely and arose only in light 2 of the closing arguments and I made the request that Your 3 Honor know that the charge was delivered. Our rationale is that theory in light of the closing arguments to avoid Juror 4 confusion induced by argument that in our view suggested that 5 6 this -- that the Jury's punitive damages award has to be 7 limited to \$5.5 million dollar pain-and-suffering award, I understand the court's ruling on that. 8 THE COURT: All right you've got your record 9 10 preserved. 11 The court did not think that supplement was 12 necessary and that the charge was clear that they could 13 consider the amount of compensatory factor compensatory 14 damages along with other factors in the case. 15 And there's no suggestion in the charge that they 16 were limited or capped on their punitive award at what the 17 compensatory award was, I think the charge was clear on that 18 and did not need to be supplemented. Does the Defendant want 19 to put anything on the record? 20 MR. PEELER: No, Your Honor. 21 THE COURT: All right. Does the Defendant have any 22 objection to the charge other than those previously stated for 23 the record. 24 MR. MELTON: No, Your Honor.

THE COURT:

25

Okay, we will await the verdict in phase

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12:21:10PM 1
               two.
                         MR. BUTLER: Thank, Your Honor.
           3
                         COURT SECURITY OFFICER: All right.
           4
               Friday, February 14, 2025 12:21:13
           5
               [Jury DELIBERATIONS]
           6
                                        JURY VERDICT
           7
                         THE COURT: Let's bring the Jury down everybody is
           8
               here.
           9
                         Let the Jury read the unanimous verdict.
          10
                         THE FOREPERSON: Yes, sir.
          11
                         THE COURT: I will publish the verdict.
          12
                         In the case after James Edward Brogdon, Jr. et al v.
          13
               Ford Motor Company, 4:23-CV-00088-CDL we award punitive
          14
               damages to James Edward Brogdon, Jr. as executor of the estate
          15
               of Debra Mills and James Edward Brogdon, Jr. as executor of
          16
               the estate of Herman Mills jointly and against Ford Motor
          17
               Company in the amount of $2.5 billion dollars.
          18
                         It is signed by the foreperson and dated today.
                         Let the counsel see that to see if there is any
          19
          20
               objection to the form.
          21
                         By the Plaintiff.
          22
                         MR. BUTLER: No objection.
          23
                         THE COURT: None, by the Defendant?
          24
                         MR. PEELER: No objection to the form.
          25
                         THE COURT:
                                     No objection to the form. All right
```

1:36:03PM 1 ladies and gentlemen that concludes your service. The Court appreciates your attention to this case we have no other cases 3 for you to try. 4 I would like to individually thank the Jury so I am going to ask you to go to my conference room for just a few 5 6 minutes, I want to come back and thank you personally and then 7 you will be on your way, it will not take long, thank you. 8 [JURY EXITS COURTROOM] THE COURT: Shut that door, okay. I just wanted to 9 10 clarify a couple of things to make sure I am on the same page 11 with regard to the entry of a judgment. Does everybody agree 12 that the damages for the estate and for the wrongful death 1.3 should be reduced by 15 percent because of the comparative 14 fault that that applies to both the wrongful death damages and 15 the estate damages. 16 MR. BUTLER: I haven't even thought about it, Your 17 Honor, let me -- can I confer just a minute? 18 THE COURT: Yes. My plan would be to enter a 19 judgment on those claims for 85 percent of the judgment. 2.0 don't think there would be a distinction between the wrongful 21 death and the estate claims. 22 MR. LOWREY: I think Mr. Butler is going to tell you 23 that we agree with the Court. 24 THE COURT: All right and then for the punitives,

it's my understanding the judgment will reflect the entire

25

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amount and then the state will have some kind of claim or lien
1:38:22PM 1
              with regard to 75 percent of that and if counsel seeks a fee
          3
              for the recovery of the punitives you would have to make a
          4
              motion and the state would have to beard on that; is my
          5
             understanding correct?
                        MR. BUTLER: The state will file something claiming
          6
          7
              75 percent, the statute is very clear, what the state gets is
          8
              after the deduction of attorneys fees.
                        THE COURT: But I have to approve that; correct?
          9
         10
              not, if you don't reach an agreement with the state?
         11
                        MR. BUTLER: No, I don't think the state has any
         12
              right to disagree with attorneys fees.
         13
                        THE COURT: Okay. I just want to make sure I don't
         14
              have to do anything with the fees; correct?
         15
                        MR. LOWREY: That's right.
         16
                        THE COURT: I just enter the judgment for the amount
         17
              they awarded.
         18
                        MR. BUTLER: The state may disagree with you, but I
              don't think they do.
         19
         20
                        THE COURT:
                                    That's how we will enter judgment and
         21
              then the timing of any post-judgment motions will be whats
         22
              ever in the rules; anything else we need to do today from the
         23
              Plaintiff?
         24
                        MR. BUTLER: Your Honor, could you tell the Jurors
         25
              they are free to talk to the lawyers and the family members if
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1:39:39PM 1
              they want to?
                         THE COURT: I will, I typically tell them that.
          3
                         Anything else from the Defendants today claim?
                        MR. EADY: No, Your Honor.
          4
                         THE COURT: All right we are adjourned.
          5
          6
                                   (Proceedings concluded.)
          7
                                        END OF RECORD
          8
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# 1:39:53PM 1

# CERTIFICATE OF OFFICIAL REPORTER

I, Joan Drammeh, Federal Official Court

Reporter, in and for the United States District Court for the Middle District of Georgia, do hereby certify that pursuant to Section 753, Title 28, United States Code, that the foregoing is a true and correct transcript of the stenographically reported proceedings held in the above-entitled matter and that the transcript page format is in conformance with the regulations of the Judicial Conference of the United States.

Dated this 3RD day of MARCH, 2025

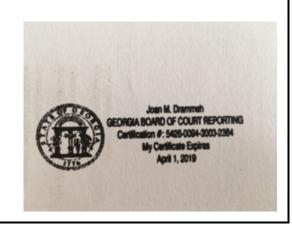
oan Drammeh

18 JOAN DRAMMEH, CVR, CCR

APRIL 1, 2026

19 FEDERAL OFFICIAL COURT REPORTER

MY COMMISISON EXPIRES:



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